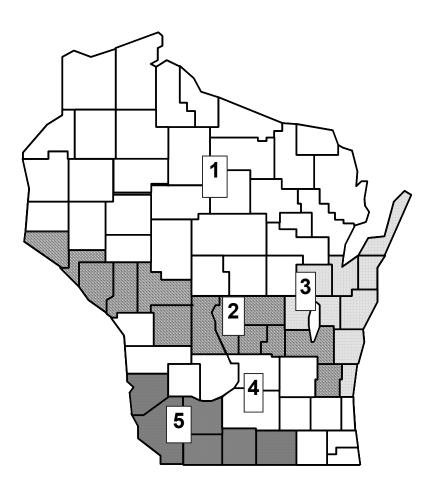
# 2002 WISCONSIN CROP "PEPS" PROGRAM

Profits through Efficient Production Systems



#### Administered by:

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#### Supported by:

USDA Natural Resources Conservation Service Wisconsin Corn Growers Association Wisconsin Corn Promotion Board Wisconsin Soybean Association Wisconsin Soybean Marketing Board Bayer Corporation Kaltenberg Seeds Pioneer Hi-Bred International Rural Insurance Companies Syngenta Seeds Trelay Seed **PEPS Program** 



Profits through Efficient Production Systems

### 2002 PEPS Summary

**University of Wisconsin** 

Department of Agronomy

This year marks the 16<sup>th</sup> year of the Wisconsin PEPS program. The PEPS program goes beyond typical yield contests by encouraging efficiency and profitability rather than productivity alone.

The objectives of the program are:

- 1. To recognize the practices utilized by the *most profitable* growers and to provide other growers, educators, and researchers insight into ways these producers integrate practices into a system, and
- 2. To emphasize soil and water conservation, efficiency, profitability and competitiveness vs. productivity alone.

During the first 10 years of the program (1987 to 1996), contestants were ranked on *lowest cost per bushel*. Beginning in 1997, contestants were ranked on the *greatest return to management* to better account for trade-offs between yield and production costs. Beginning in 2000, participants received both a summary of their management costs and a history report detailing costs in various categories over time to assist in "fine-tuning" their management.

During 2002, 57 contestants entered 105 fields. The average yield in the cash corn, dairy/ livestock corn and soybean divisions was 200, 199 and 59 bushels per acre with production costs of \$290, \$257 and \$179 per acre. These costs include actual figures provided by contestants. *These costs do not include all costs of production.* For example, overhead or miscellaneous costs associated with operating a farm (i.e. field tiling, outfitting a shop, plowing snow, maintaining fences, taxes, desktop work related to management, etc.), are difficult to determine among farms, and is not accounted for in the PEPS program. Typical overhead rates range from 18-46% of production costs.

"Best of the Best" aptly describes the farmers participating in PEPS. Results reflect the efforts and costs of some of the best farmers growing corn and soybeans on the best land available using their best management practices. Lower yielding fields are often not entered into the contest. Thus, costs are probably higher for most farmers.

We hope these results provide some ideas to improve corn and soybean production efficiency and profitability. More importantly this report may provide some good points for discussion.

**PEPS Program** 



Profits through Efficient Production Systems

#### **2002 PEPS Procedures**

The procedures used to calculate production costs and cost per bushel are hopefully self-explanatory from the enclosed PEPS budget summary sheet. The actual budget summary and history report is provided to participants only. You should notice the following in particular:

- 1. Grower return was calculated by multiplying commodity price with yield and subtracting production costs. Corn price was determined using a marketing strategy when 50% of the crop was sold in November and 25% forward contracted (less basis) to March and July respectively. The November average cash price was derived from Wisconsin Ag Statistics, and the March and July future prices were derived from the Chicago Board of Trade closing price on December 1.
- 2. Many costs (seed, herbicides, insecticides, insurance, scouting, etc.) were charged based on the figures provided to us by participants.
- 3. Nitrogen and micronutrient fertilizer costs were those provided, unless N analysis was unknown. If fertilizer was applied, and N analysis was unknown, N costs were based on removal at the grain yield obtained. All P and K costs were based on removal at the grain yield obtained. Starter and other mixed nutrient fertilizer costs were based on N and/or micronutrients only; P and K costs per unit, as a percentage of total applied fertilizer, were subtracted.
- 4. Equipment costs were based either on actual custom machinery hire, or on figures in the publication, "Minnesota Farm Machinery Economic Cost Estimates for 2002", for individual operations. (Please let us know if you would like a copy of this publication). We matched listed machinery size and type with the most appropriate categories in the publication.
- 5. Harvesting costs were estimated for handling (\$0.02 per bushel), hauling (\$0.04 per bushel), trucking (\$0.11 per bushel) and storage (\$0.02 per bushel month with 25% of grain shipped in March after 4 months storage and 25% of grain shipped in July after 8 months storage). Drying costs in the cash-crop corn division were estimated at \$.02 per point above 15.5% per dry bushel.
- 6. Land costs were based on the average of: a) 50% of the NRCS-rated corn yield potential for the soil type involved, and b) estimated cash rent. The 50% figure was derived from participant's estimates of average cash rents for land similar to the contest plot.
- 7. No one was disqualified for soil loss greater than "T", however soil loss in tons/acre is reported on the overall summary sheet.

### 2002 WISCONSIN "PEPS" PROGRAM CASH CORN DIVISION

							NRCS			Plantin	g		Trip	s				
District ID County	Name	Return/A	Cost/A	Cost/Bu	Yield @15.5		Corn Yield		Date	Rate x1000	Row Width	Previous Crop	Ove Fiel	r Till		Insecticides	Nitroger Ibs/a	n Soil Loss/2/
1 1652	Lynn Aprill	\$237	\$263	\$1.18	223	22.4	140	Dekalb DKC4442	5/17/2002	32	30	Soybean	3	MT/N1	Surpass Distinct NIS		84	0 Y
Shawano																		
1 1650 Dunn	Ron Weisenbeck	\$225	\$293	\$1.27	231	18.9	90	NK Max 88	5/9/2002	32	30	Soybean	5	CP	Marksman Frontier		137	1 Y
1 1624 Dunn	Mark Bates	\$218	\$329	\$1.35	244	19.5	145	NK N43C4	5/8/2002	32	30	Soybean	5	MT/N1	Marksman Frontier		163	0 Y
1 1622 Shawano	Dale Aprill	\$211	\$291	\$1.30	224	22.7	150	Pioneer 38A25	5/15/2002	32	30	Soybean	3	MT/N1	Surpass Distinct NIS		84	0 Y
1 1637	Brian Long	\$208	\$253	\$1.23	206	20.1	85	Pioneer 38A24	5/18/2002	31	30	Soybean	6	СР	Prowl Partner Stratos		127	0 Y
Waupaca 1 1646	William Tiffany	\$200	\$285	\$1.32	217	18.9	145	Croplan 344Bt	5/15/2002	32	30	Soybean	4	СР	Marksman Frontier		108	3 Y
Dunn 1 1626	Larry Danke	\$179	\$264	\$1.34	198	21.2	60	Pioneer 38P06	5/12/2002	30	30	Soybean	7	СР	Stratos Prowl	Kernal Guard	121	0 Y
Waupaca 1 1651	Byron Aprill	\$153	\$279	\$1.45	193	25.9	140	NK N3030Bt	5/18/2002	32	30	Soybean	3	MT/N1	Surpass Distinct NIS	Guaru	84	0 Y
Shawano 1 1632	Jaquish Farms, Inc.	\$150	\$248	\$1.39	178	18.8	90	Pioneer 37R71	5/8/2002	28	30	Soybean	6	MT/N1	Aatrex 9.0 Extrazine	Warrior	205	1 Y
Eau Claire 1 1653	Dale Aprill	\$146	\$282	\$1.47	191	23.5	150	Kaltenberg K4664	5/17/2002	32	30	Corn	4	MT/N1	Surpass Distinct NIS		84	0 Y
Shawano 1 1619 Shawano	Byron Aprill	\$140	\$293	\$1.51	193	23.5	140	NK N32L9	5/17/2002	32	30	Corn	4	MT/N1	Surpass Distinct NIS		132	0 Y
1 1681 St. Croix	Wayne & Jane Van Beek	\$136	\$264	\$1.48	179	23.3	115	NK N32L9	5/3/2002	31	30	Soybean	4	MT/N1	ſ Surpass Hornet		130	2 Y
1 1630 Waupaca	Ivan Gruetzmacher	\$135	\$256	\$1.47	175	21.3	60	Pioneer 36R12	4/25/2002	32	30	Soybean	7	СР	Lightning Aatrex 9.0 Surfactant AMS		93	1 Y
1 1621 Shawano	Lynn Aprill	\$126	\$278	\$1.54	181	23.9	150	Kaltenberg K4664	5/15/2002	32	30	Corn	4	MT/N1	Surpass Distinct NIS		132	0 Y
1 1623 Shawano	Dale Aprill	\$121	\$282	\$1.57	180	22.6	150	Pioneer 38P06	5/15/2002	32	30	Corn	4	MT/N1	Surpass Distinct NIS		132	0 Y
1 1620 Shawano	Lynn Aprill	\$118	\$292	\$1.60	183	24.0	150	NK N32L9	5/15/2002	32	30	Corn	4	MT/N1	Surpass Distinct NIS		132	0 Y
1 1625 Waupaca	Darren Danke	\$107	\$268	\$1.60	168	21.7	120	Pioneer 38P06	5/15/2002	30	30	Soybean	7	СР	Stratos Prowl	Kernal Guard	121	1 Y
1 1633 Waupaca	Kirchner Farms	\$107	\$284	\$1.63	175	24.1	125	Pioneer 36R11	5/5/2002	30	30	Soybean	6	CP	Stratos Harness	Kernal Guard	137	4 Y

### 2002 WISCONSIN "PEPS" PROGRAM CASH CORN DIVISION

							NRCS			Plantin	g		Trips	5				
District ID County	Name	Return/A	Cost/A	Cost/Bu	Yield @15.5		Corn Yield	Hybrid	Date	Rate x1000	Row Width		Over Field	r Till	Herbicides	Insecticides	Nitroger Ibs/a	n Soil Loss/2/
1 1642	Darryll Olson	\$107	\$302	\$1.66	182	26.9	110	Pioneer 3751	5/5/2002	32	30	Corn	6	MP	Atrazine 4L Accent		132	1 Y
Shawano 1 1618 Shawano	Byron Aprill	\$97	\$278	\$1.66	168	24.4	140	NK N3030Bt	5/17/2002	32	30	corn	4	MT/NT	Surpass Distinct NIS		132	0 Y
2 1644 Jackson	Stetzer Farms	\$241	\$274	\$1.19	230	20.1	105	NK N5127	5/10/2002	30	30	Soybean	5	MT/NT	Roundup Ultra Max Degree Steadfast Hornet Ammonium Sulfate		139	2 Y
2 1638 Trempealeau	Todd McRoberts	\$240	\$279	\$1.20	232	18.5	125	NK N3030Bt	5/16/2002	31	30	Soybean	3	MT/NT	Harness Liberty Atrazine 90DF		161	4 Y
2 1645 Buffalo	Merlin D. Sutter	\$167	\$280	\$1.40	200	19.0	150	NK N45A6	5/7/2002	32	38	Corn	6	СР	Callisto Atrazine 9.0	Lorsban	164	4 Y
2 1649 Adams	Edward Volkening	\$143	\$217	\$1.35	161	18.6	88	NK N45A6	4/30/2002	27	30	Soybean	4	MT/NT	Steadfast Preference Ammonium Sulfate		127	2 Y
2 1679 Buffalo	Deer Acres	\$135	\$342	\$1.61	213	24.1	145	Dekalb DKC5334	4/25/2002	32	30	Corn	6	CP	Outlook Hornet Atrazine 4L	Regent	165	3 Y
2 1640 Buffalo	Roger Mock	\$64	\$374	\$1.91	196	20.2	145	Pioneer 35R58	5/5/2002	39	30	Corn	7	MP	Dual II Northstar	Lorsban	218	4 Y
3 1639 Calumet	Meyer Dairy & Grain	\$219	\$283	\$1.26	224	20.2	125	NK N3030Bt	4/30/2002	32	30	Soybean	5	СР	Accent Gold		157	2 Y
3 1641 Kewaunee	Kevin & Clifford Nysse	\$161	\$291	\$1.44	202	22.7	125	Pioneer 36F30	5/17/2002	30	30 \$	Snap Beans	6	MT/NT	Dual II Atrazine		117	2 Y
3 1634 Outagamie	Milton Krause	\$154	\$304	\$1.49	204	26.0	100	NK N32L9	5/17/2002	32	30	Soybean	4	MT/NT	Dual II Magnum SI Northstar Aatrex 4L Effective		174	2 Y
3 1635 Outagamie	Gary Kropp	\$122	\$287	\$1.57	183	23.6	100	NK N3030Bt	5/16/2002	32	30	Soybean	5	СР	Dual II Magnum SI Northstar Atrazine 4L Effective		174	2 Y
3 1636 Outagamie	Gary Kropp	\$113	\$285	\$1.61	178	23.8	100	NK N3030Bt	5/16/2002	32	30	Soybean	5	СР	Dual II Magnum SI Northstar Aatrex 4L Effective		174	2 Y
3 1631 Sheboygan	Highland Dairy	\$99	\$298	\$1.68	177	24.6	150	NK N3030Bt	5/17/2002	32	30	Soybean	5	СР	Liberty Atrazine AMS		120	2 Y
4 1647 Vernon	Joe Vesbach	\$235	\$290	\$1.24	234	20.8	145	NK N45A6	5/1/2002	32	30	Soybean	4	MT/NT	Banvel Dual II Magnum		89	3 Y
4 1648 Vernon	Todd Vesbach	\$219	\$273	\$1.24	219	18.8	145	NK N45A6	5/1/2002	32	30	Soybean	4	MT/NT	Banvel Dual II Magnum		184	3 Y

### 2002 WISCONSIN "PEPS" PROGRAM CASH CORN DIVISION

								NRCS			Plantin	g		Trip	s				
Distri Coun		Name	Return/A	Cost/A	Cost/Bu	Yield @15.5		Corn Yield	Hybrid	Date	Rate x1000	Row Width	Previous Crop	Ove Field	r Till	Herbicides	Insecticides	Nitrogen Ibs/a	Soil Loss/2/
4 Sauk	1688	Meadow Lane Farms	\$218	\$260	\$1.22	214	16.3	95	Great Lakes 5555	4/21/2002	2 22	30	Soybean	5	MT/NT	Dual II Magnum Callisto Princep 4L	Lorsban	100	1 Y
4 Jeffei	1680 son	David Flood	\$133	\$289	\$1.53	189	22.0	110	Kaltenberg K5808	5/4/2002	29	36	Soybean	4	MT/NT	Harness Marksman		106	2 Y
4 Jeffei	1643 son	John Simon	\$132	\$244	\$1.45	168	20.5	105	Kaltenberg 4848Bt	5/4/2002	28	36	Soybean	5	MT/NT	Basis Gold Banvel Ammonium Sulfate		104	3 Y
4 Dane	1627	Ron Dresen	\$124	\$345	\$1.65	209	20.5	155	NK N45A6	5/2/2002	34	38	Soybean	4	MT/NT	Glyphomax Surpass Hornet	Kernal Guard	153	2 Y
5 Lafay	1629 ette	Allynn Gertsch	\$152	\$355	\$1.57	226	19.0	150	Pioneer 34G13	4/17/2002	2 34	20	Soybean	4	MT/NT	Ful Time Clarity		176	2 Y
5 Lafay	1628 ette	Allynn Gertsch	\$133	\$381	\$1.66	230	18.6	160	Pioneer 34M95	4/20/2002	2 38	20	Soybean	4	MT/NT	Ful Time Clarity		264	3 Y

/1/ Tillage: NT/MT=No Till/Minimum Till, CP=Chisel Plow, MP= Moldboard Plow

/2/ Soil Loss (Tons/A) based on Universal Soil Loss Equation and Wind Erosion Equation Y=Soil loss is within "tolerable" level for the soil

### 2002 WISCONSIN "PEPS" PROGRAM DAIRY/LIVESTOCK CORN DIVISION

							NRCS	:		Plantin	g		Trip	\$					=
District ID County	Name	Return/A	Cost/A	Cost/Bu	Yield @15.5	Moist	Corn Yield	Hybrid	Date	Rate x1000	Row Width	Previous Crop	Ove Field	r Till	Herbicides	Insecticides	Nitroger Ibs/a	Soil Loss/2	
1 1662	Robert Ickler	\$289	\$226	\$0.98	230	19.0	100	Croplan Genetics 344RR	5/4/200	2 32	30	Alfalfa	5	MP	Glyphomax Plus		23	1 Y	
St Croix 1 1654 Dunn	Jerry Bates	\$288	\$279	\$1.10	253	21.6	145	NK N3030Bt	5/8/200	2 32	30	Alfalfa	6	MT/NT	Glyphomax 2,4-D Amine Marksman Frontier		46 Manu	5 Y re	
1 1678 Eau Claire	8 Wathke Farms	\$263	\$269	\$1.13	237	22.0	135	Dekalb DKC4446	5/4/200	2 34	32	Alfalfa	6	СР	Roundup Ultra Max LV- 4 Atrazine 4L		10 Manu	2 Y	
1 1671 Shawano	Darryll Olson	\$221	\$227	\$1.13	200	26.2	110	Pioneer 38A24	5/4/200	2 32	30	Alfalfa	5	MP	Atrazine Clarity		17	1 Y	
1 1667 Dunn	Manske Farms	\$211	\$198	\$1.08	183	24.8	90	Croplan 466RRBt	5/10/20	0 28	38	Alfalfa	5	MT/NT	Glyphomax Plus		11 Manu	1 Y re	
1 1666 Shawano	8 Randy Lardinois	\$188	\$266	\$1.31	203	23.3	110	NK N3030Bt	4/25/20	0 34	30	Wheat	6	СР	Dual II Magnum Hornet Aatrex 4L		6 Manu	3 Y	
1 1656 Shawano	Neil Christianson	\$170	\$249	\$1.33	187	28.1	110	Dekalb DKC4446	5/20/20	0 32	30	Alfalfa	6	MT/NT	Roundup Ultra Max AMS Atrazine	Kernal Guard	34	1 Y	
	2 Darryll Olson	\$153	\$228	\$1.34	170	27.5	110	NK N43C4	5/8/200	2 32	30	Soybean	5	MT/NT	Roundup Hornet Atrazine		17 Manu	1 Y re	
1 1673 Rusk	Rusk Rose Holsteins Inc.	\$148	\$209	\$1.31	159	28.8	95	Pioneer 39A26	5/20/20	0 28	36	Soybean	5	MT/NT	Atrazine 4L Hornet Lasso		9 Manu	4 Y	
1 1683 Polk	Thomas Boe	\$128	\$240	\$1.46	164	23.0	80	NK N32L9	5/6/200	2 31	30	Corn	6	СР	Harness Hornet Aatrex 9.0		22 Manu	4 Y re	
2 1676 Jackson	Stetzer Farms	\$311	\$219	\$0.92	236	21.1	105	NK N58D1	5/8/200	2 30	30	Soybeans	6	MT/NT	Roundup Ultra Max Degree Steadfast Hornet AMS		8 Manu	2 Y re	-
2 1668 Trempealea		\$240	\$271	\$1.19	228	22.5	155	NK N45A6	5/4/200	2 31	30	Soybean	4	MT/NT	Harness Liberty Aatrex 9.0 DF		45 Manu	2 Y re	
2 1675 Trempealea	5 Schank Bros. Beef au Farm	\$196	\$280	\$1.32	212	22.0	155	Pioneer 38A25	5/21/20	0 29	38	Corn	6	CP	Double Play		102 Manu	2 Y re	
	Mark Blaha	\$190	\$182	\$1.10	166	17.8	100	Pioneer 38A25	5/4/200	2 30	30	Soybean	6	MT/NT			45 Manu	2 Y re	
2 1664 Pepin	Spring Meadow Farm	n \$183	\$261	\$1.32	198	25.9	125	Croplan 364RR	5/14/20	0 32	30	Alfalfa	4	MT/NT	Roundup Ultra Max LV- 4 AMS Prowl Guardsmax Max Clarity		75	2 Y	
2 1663 Pepin	Allen Rister	\$158	\$239	\$1.35	177	20.6	125	NK N3030Bt	5/5/200	2 30	30	Alfalfa	4	MT/NT	Roundup Ultra Max LV- 4 AMS Prowl Guardsmax Max		67	2 Y	
2 1665 Trempealea	0 0	\$158	\$278	\$1.43	195	21.3	75	NK N43C4	5/10/20	0 32	30	Corn	9	CP	Outlook Atrazine Hornet		114 Manu	3 Y re	

### 2002 WISCONSIN "PEPS" PROGRAM DAIRY/LIVESTOCK CORN DIVISION

							NRCS			Plantin	g		Trips					
District ID County	Name	Return/A	Cost/A	Cost/Bu	Yield @15.5		Corn Yield	Hybrid	Date	Rate x1000	Row Width	Previous Crop	Over Field	Till /1/		Insecticides	Nitroger lbs/a	n Soil Loss/:
2 1687	Shady Pines Dairy	\$135	\$303	\$1.55	196	23.5	145	Croplan 364	5/14/20	0 29	38	Corn	8	CP	Outlook Hornet	Force	124	3 Y
Buffalo 2 1684	Claver Loof Dain	¢104	\$311	\$1.60	194	21.5	150	NK N32L9	4/29/20	0 22	30	Corn	7	СР	Atrazine Outlook Marksman	Degent	Manu 195	ire 4 Y
2 1004 Buffalo	Clover Leaf Dairy	\$124	\$311	<b>ΦΙ.</b> ΟΟ	194	21.5	150	NK N32L9	4/29/20	0 32	30	Com	/	CP		Regent	Manu	
3 1670	Kevin & Clifford Nysse	e \$231	\$235	\$1.13	208	23.7	125	Pioneer 37R71	5/15/20	0 32	30	Alfalfa	6	CP	Dual II Magnum		11	2 Y
Kewaunee		<b>*</b> 00 <del>7</del>	<b>*</b> 040	<b>#1 00</b>	004	04 5	105	Kalkarah ang K4000	E 14 0 10 0	0 00	00	0 h	0		Atrazine		Manu	
3 1674 Kewaunee	J-Mar Hillside Acres	\$207	\$249	\$1.22	204	21.5	125	Kaltenberg K4829	5/10/20	0 32	30	Soybean	6	CP	Topnotch Atrazine		30 Manu	2 Y
3 1661 Sheboygan	Highland Dairy	\$205	\$226	\$1.17	193	20.8	90	NK N4242Bt	5/16/20	0 32	30	Corn	6	СР	Define Hornet Atrazine		8 Manu	6 N
3 1669 Calumet	Meyer Dairy & Grain	\$201	\$215	\$1.16	186	20.2	125	NK N3030Bt	4/27/20	0 32	30	Alfalfa	4	СР	Dual II Magnum Atrazine Accent Gold		27	2 Y
3 1658	Faylo Karms	\$133	\$306	\$1.56	196	24.7	125	Dekalb DKC4442	5/6/200	2 33	30	Alfalfa	7	СР	Accent Northstar		7 Mari	3 Y
Manitowoc 3 1657	Faylo Karms	\$87	\$308	\$1.75	176	24.8	125	Dairyland Stealth 1496	5/14/20	0 33	30	Corn	7	СР	Dual II Magnum Northstar		Manu 52	3 Y
Manitowoc																	Manu	ire
4 1655	Doug Brander	\$215	\$271	\$1.25	217	22.3	155	Dairyland Stealth 1412	5/2/200	2 30	38	Alfalfa	5 N	/T/NT	Axiom Hornet Roundup		101	1 Y
Sauk																		
4 1659 Columbia	4th Generation Homestead	\$189	\$272	\$1.32	206	19.5	115	NK N45A6	4/27/20	0 30	30	Alfalfa	5 N	AT/NT	Roundup Ultra Max LV- 4 Aatrex 4L Liberty	Agrox Premier	0 Manu	1 Y ire
4 1660 La Crosse	Golden Acres Grain Farms	\$180	\$236	\$1.27	186	18.5	150	NK N58D1	5/4/200	2 30	30	Soybean	6 N	/IT/NT	Roundup Ultra Max Degree Steadfast Hornet AMS		14 Manu	0 Y ire
4 1685 Dane	Ron Dresen	\$170	\$307	\$1.44	213	20.5	155	NK N59Q9	5/2/200	2 34	38	Soybean	6 N	/T/NT	Glyphomax Plus Surpass Hornet	Kernal Guard	152 Manu	2 Y ire
4 1686	William Nass	\$159	\$271	\$1.41	192	23.0	150	Dairyland Stealth 1412	5/4/200	2 30	38	Soybean	4 N	AT/NT	FulTime Basis Clarity		123	1 Y
Dodge																	Manu	ire
5 1677 Grant	Tim Walz	\$148	\$326	\$1.54	212	20.6	145	Mycogen 6888	4/29/20	0 39	20	Alfalfa	6 N	AT/NT	Roundup Ultra 2,4-D Amine FulTime Hornet		110 Manu	3 Y ire

/1/ Tillage: NT/MT=No Till/Minimum Till, CP=Chisel Plow, MP= Moldboard Plow

/2/ Soil Loss (Tons/A) based on Universal Soil Loss Equation and Wind Erosion Equation Y=Soil loss is within "tolerable" level for the soil

### 2002 WISCONSIN "PEPS" PROGRAM

#### SOYBEAN DIVISION

							NRCS			Pl	anting			Trip	s				
District ID County	Name	Return/A	Cost/A	Cost/Bu	Yield bu/A	Moist %	Corn Yiel bu/a	d Variety	Inoc	Date	Rate x 1000/a		Previous Crop	Ove Fiel	r Till	Herbicides	Nitrogen Ibs/a		
1 1718 Dunn	William Tiffany	\$186	\$179	\$2.65	67	12.5	100 C	Croplan 1287	Y	5/29/2002	180	30	Corn	6	СР	Glyphomax Plus Ammonium Sulfate	10	4	Y
1 1699 Waupaca	Todd Gruetzmacher	\$165	\$158	\$2.65	60	13.7	55 F	Pioneer 92B38	Y	5/5/2002	214	7	Corn	5	СР	Roundup Ultra Ammonium Sulfate	0	0	Y
1 1691 Dunn	Mark Bates	\$161	\$194	\$2.96	66	12.6	145 C	Croplan 1577	Y	5/21/2002	180	30	Corn	5	CP	Glyphomax Plus	10	2	Y
1 1701 Eau Claire	Jaquish Farms, Inc.	\$157	\$170	\$2.81	60	15.5	115 S	Stine 1706	Y	5/21/2002	180	15	Kidney	5	MT/NT	Boundry Python	0	1	Y
1 1702 Waupaca	Kirchner Farms	\$148	\$166	\$2.86	58	15.1	110 A	sgrow 2001	Ν	5/10/2002	219	6	Corn	5	CP	Glyphomax Plus Ammonium Sulfate	0	2	Y
1 1706 Dunn	Manske Farms	\$143	\$168	\$2.92	57	11.8	90 C	Croplan 1287	Y	5/26/2002	225	12	Corn	5	СР	Glyphomax Plus	0	1	Y
1 1705 Waupaca	Brian Long	\$134	\$155	\$2.90	53	14.4	120 F	Pioneer 91B64	Y	5/11/2002	185	15	Corn	5	CP	Clearout 41 Plus Ammonium Sulfate	0	1	Y
1 1698 Waupaca	Daniel Gruetzmacher	\$133	\$155	\$2.92	53	14.6	70 F	ioneer 92B38	Y	5/15/2002	228	7	Corn	5	CP	Roundup Ultra Max Ammonium Sulfate	0	1	Y
1 1722 Dunn	Ron Weisenbeck	\$129	\$198	\$3.28	60	12.8	135 C	Croplan 1557	Y	5/21/2002	225	14	Corn	5	MT/NT	Glyphomax Plus	0	1	Y
1 1690 Dunn	Jerry Bates	\$128	\$170	\$3.09	55	12.4	125 C	Croplan RT 1521	Y	5/20/2002	225	7	Corn	3	MT/NT	Glyphomax Plus	0	7	Ν
1 1694 Waupaca	Larry Danke	\$116	\$185	\$3.33	56	16.6	115 F	Pioneer 92B38	Y	5/21/2002	183	7.5	Corn	3	MT/NT	Roundup Ultra Max Pursuit Ammonium Sulfate NIS	0	0	Y
1 1692 Polk	Thomas Boe	\$100	\$156	\$3.29	47	11.3	81 S	Syngenta S16-Y6	Y	5/15/2002	185	30	Corn	5	СР	Raptor Preference Ammonium Sulfate	0	4	N
1 1700 Rusk	Rusk Rose Holsteins Inc.	\$82	\$163	\$3.60	45	13.2	85 G	Golden Harvest 0537	Ν	5/27/2002	200	7	Corn	5	MP	Roundup Ammonium Sulfate	0	3	Y
1 1710 Shawano	Darryll Olson	\$78	\$208	\$3.93	53	13.1	125 F	ioneer 91B64	Y	5/15/2002	220	6	Corn	6	MP	Extreme	32	1	Y
1 1720 St. Croix	Wayne & Jane Van Beek	\$65	\$162	\$3.87	42	14.2	115 S	Syngenta S14-G3	Ν	5/25/2002	183	15	Corn	6	CP	Glyphomax Plus	0	2	Y
1 1711 Shawano	Darryll Olson	\$53	\$208	\$4.31	48	13.7	110 F	S 1305	Y	5/15/2002	220	6	Corn	6	MP	Extreme	32	1	Y
2 1716 Jackson	Stetzer Farms	\$245	\$171	\$2.22	77	10.9	90 S	Syngenta S16-Y6	Y	5/10/2002	200	7.5	Corn	5	MT/NT	Roundup Ultra Max Prowl Raptor Ammonium Sulfate	0	2	Y
	Merlin D. Sutter	\$208	\$165	\$2.39	69	13.1	150 S	Syngenta S19-V2	Ν	5/20/2002	160	30	Corn	3	MT/NT	Touchdown	0	4	Y
	Edward Volkening	\$197	\$131	\$2.17	61	13.1	88 S	Syngenta S19-V2	Ν	4/24/2002	146	30	Corn	4	MT/NT	Roundup Ultra Max Ammonium Sulfate	0	4	Y

### 2002 WISCONSIN "PEPS" PROGRAM

#### SOYBEAN DIVISION

								NRCS			PI	anting			Trip	s				
District County	ID	Name	Return/A	Cost/A	Cost/Bu	Yield bu/A	Moist %	Corn Yiel bu/a	d Variety	Inoc	: Date	Rate x 1000/a		Previous Crop	Ove Fiel	r Till		Nitroger Ibs/a		
2 1 Buffalo	719	Deer Acres	\$131	\$171	\$3.06	56	11.8	65 \$	Syngenta S20-Z5	Y	5/8/2002	200	7	Corn	5	СР	Extreme Newtone	0	2	Y
2 1 Trempea		Todd McRoberts	\$114	\$174	\$3.27	53	13.2	155 \$	Syngenta S19-V2	Y	5/17/2002	180	15	Corn	3	MT/N	Γ Extreme	0	1	Y
3 1 Calumet		Meyer Dairy & Grain	\$242	\$179	\$2.30	78	14.6	125 \$	Syngenta S19-V2	Y	5/29/2002	190	7.5	Corn	5	СР	Roundup Ultra Max Ammonium Sulfate	0	2	Y
3 1 Sheboyg		Highland Dairy	\$173	\$185	\$2.79	66	16.1	95 S	Syngenta S14-G3	Y	5/17/2002	220	7.5	Corn	6	СР	Roundup Ultra Max Ammonium Sulfate	0	2	Y
3 1 Kewaune		J-Mar Hillside Acres	\$158	\$183	\$2.90	63	14.0		Kaltenberg KB 211 RR	Y	5/22/2002	207	30	Corn	5	CP	Touchdown Ammonium Sulfate	0	2	Y
3 1 Outagan		Milton Krause	\$136	\$178	\$3.07	58	14.6	100 క	Syngenta S14-G3	Y	5/21/2002	220	6	Corn	7	MP	Touchdown Ammonium Sulfate	0	2	Y
3 1 Outagan		Gary Kropp	\$136	\$182	\$3.09	59	14.4	100 \$	Syngenta S14-G3	Y	5/19/2002	220	6	Corn	7	MP	Touchdown Ammonium Sulfate	34	4	Y
4 1 Sauk	715	Meadow Lane Farms	\$ \$174	\$154	\$2.54	61	11.1	55 \$	Syngenta S27-R1	Ν	5/15/2002	220	6	Potato	4	MT/N	Г Roundup	0	1	Y
4 1 Jeffersor		John Simon	\$152	\$182	\$2.94	62	12.4		Kaltenberg KB 244 RR	Y	5/11/2002	200	8	Corn	6	СР	Roundup Ultra	0	3	Y
4 1 Jeffersor		David Flood	\$148	\$181	\$2.98	61	12.6	125 k	Kaltenberg KB 242	Ν	5/17/2002	200	6	Corn	5	СР	Roundup Ammonium Sulfate	0	2	Y
4 1 Dane	695	Ron Dresen	\$142	\$211	\$3.23	65	14.2	160 \$	Syngenta S24-K4	Y	5/5/2002	205	7	Corn	4	MT/N	Г Partner 2,4-D Ester Glyphomax Plus	0	3	Y
4 1 La Cross		Golden Acres Grain Farms	\$109	\$203	\$3.51	58	12.6	150 I.	A 1007	Y	5/16/2002	200	7.5	Corn	5	MT/N	Roundup Ultra Max Prowl Raptor Ammonium Sulfate	0	0	Y
5 1 Iowa	693	Arnold Bomkamp	\$169	\$204	\$2.96	69	11.6	155 \$	Syngenta S19-V2	Ν	5/15/2002	210	7	Corn	5	СР	Roundup	0	1	Y
5 1 Lafayette		Allynn Gertsch	\$105	\$252	\$3.82	66	11.6		Frelay High Cycle 2244 RR	Ν	5/13/2002	195	20	Corn	5	MT/N	F Extreme Touchdown	0	2	Y

/1/ Tillage: MT/NT=Minimum Till/No Till, CP=Chisel Plow, MP= Moldboard Plow

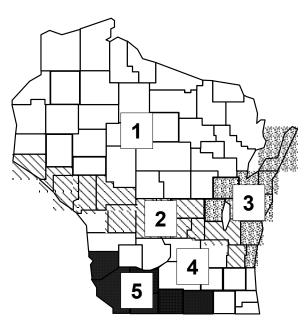
/2/ Soil Loss (Tons/A) based on Universal Soil Loss Equation and Wind Erosion Equation Y=Soil loss is within "tolerable" level for the soil

### 2002 WISCONSIN "PEPS" PROGRAM Summary of Corn Cultural Practices - Grouped by Return per Acre

	CASI	H CROP DIVIS	ION	DAIRY/L		VISION
	Bottom 20%	Middle 60%	Top 20%	Bottom 20%	Middle 60%	Top 20%
Return (\$/A)	101.46	153.32	229.18	125.69	184.43	270.62
Cost (\$/acre)	297.81	286.26	285.50	298.85	245.44	249.53
Cost (\$/bu)	1.67	1.46	1.24	1.58	1.28	1.08
Yield (bu/A)	178.2	196.2	229.8	189.5	191.9	232.2
Moist (%)	23.7	21.5	19.9	23.0	22.8	21.7
NRCS Corn Yield (bu/a)	130.0	121.6	127.5	128.3	119.5	127.5
Planting Date	11-May-02	07-May-02	07-May-02	06-May-02	07-May-02	07-May-02
Planting Rate (seed/A)	32338	31032	31625	32600	30942	31833
Row Width <30" (%)	0	8	0	17	0	0
30"	100	75	100	67	68	83
>30"	0	17	0	17	32	17
Crop Rotation (previous crop not corn %)	50	75	100	33	84	100
Tillage MT/NT (%)	25	71	75	17	63	50
CP	50	29	25	83	32	33
MP	25	0	0	0	5	17
SS	0	0	0	0	0	0
Number of Trips	6.3	5.4	4.6	7.7	6.0	6.0
Chemical Costs \$0-\$5/A	(%) 0	0	0	0	5	0
\$5-\$10/	A 0	0	0	0	5	0
\$10-\$15	5/A 50	46	13	0	11	17
\$15-\$20	)/A 13	8	13	0	5	17
\$20-\$25	5/A 25	29	63	17	11	33
>\$25/A	13	17	13	83	63	33
Rootworm Insecticide Ove	rall (%) 38	25	0	33	16	0
Following Corn	13	8	0	33	0	0
Starter applied (%)	100	96	100	100	89	100
Nitrogen applied (lbs/A)	146	136	139	85	50	24
Manure applied (%)	0	0	0	100	68	83

### 2002 WISCONSIN "PEPS" PROGRAM Summary of Soybean Cultural Practices - Grouped by Return per Acre

			Soybean Division	
	Во	ttom 20%	Middle 60%	Top 20%
Return (\$/A)		84.73	142.09	203.55
Cost (\$/acre)		193.15	178.18	166.24
Cost (\$/bu)		3.76	3.01	2.44
Yield (bu/A)		51.4	59.2	68.4
NRCS Corn Yield	d (bu/a)	118	115	100
Planting Date	1	8-May-02	16-May-02	16-May-02
Planting Rate (se	ed/A)	200389	205573	188026
Row Width Less	Than10" (%)	57	63	57
1	0"-15"	0	11	0
1	5"-30"	29	16	0
Greater T	han 30"	14	11	43
Crop Rotation (previous crop no	(1)	0	5	14
Tillage MT/NT	(%)	29	32	57
CP		29	58	43
MP		43	11	0
SS		0	0	0
Number of Trips		5.4	4.9	4.7
Chemical Costs	\$0-\$5/A (%)	0	0	0
	\$5-\$10/A	0	42	29
	\$10-\$15/A	29	42	43
	\$15-\$20/A	0	5	14
	\$20-\$25/A	71	5	14
	>\$25/A	0	5	0
Inoculum Used:	%	57	84	57
Nitrogen applied	(lbs/A)	9	2	1



### Average production costs and returns of PEPS contests conducted since 1987.

Divisio	n							Prod	uction C	osts						
Division District	<u>n</u> N	Yield	Moisture	Seed	Fertilizer	Chemical	Other	Custom	Harvest	Interest	Variable Equipment	Fixed Equipment	Land	Cost per acre	Cost per bushel	Return per acre
<u>Corn, C</u>	ash (	Crop														
1	127	166	21.0	\$31	\$42	\$19	\$7	\$7	\$56	\$8	\$16	\$27	\$47	\$261	\$1.60	\$102
2	130	166	20.5	\$29	\$52	\$20	\$9	\$10	\$55	\$8	\$14	\$25	\$52	\$275	\$1.68	\$94
3	100	157	21.9	\$28	\$40	\$23	\$10	\$8	\$55	\$8	\$14	\$23	\$51	\$261	\$1.73	\$97
4	101	164	22.0	\$25	\$43	\$23	\$10	\$7	\$58	\$8	\$13	\$24	\$69	\$280	\$1.76	\$85
5	83	186	21.5	\$27	\$45	\$25	\$12	\$3	\$65	\$9	\$13	\$25	\$89	\$313	\$1.70	\$97
<u>Corn, D</u>	Dairy a	and Li	<u>vestock</u>													
1	113	157	22.8	\$29	\$29	\$20	\$9	\$11	\$19	\$6	\$17	\$28	\$44	\$213	\$1.39	\$129
2	125	165	22.7	\$28	\$37	\$24	\$9	\$13	\$20	\$7	\$17	\$25	\$53	\$232	\$1.45	\$136
3	186	146	24.4	\$27	\$26	\$22	\$10	\$7	\$18	\$6	\$21	\$31	\$51	\$218	\$1.56	\$114
4	98	167	23.5	\$23	\$33	\$21	\$13	\$5	\$20	\$6	\$18	\$27	\$63	\$229	\$1.38	\$150
5	41	170	23.9	\$25	\$37	\$14	\$9	\$5	\$20	\$6	\$19	\$32	\$74	\$241	\$1.46	\$131
<u>Soybea</u>	<u>an</u>															
1	129	50	12.6	\$24	\$15	\$20	\$6	\$9	\$11	\$4	\$13	\$21	\$48	\$172	\$3.54	\$110
2	139	52	12.9	\$21	\$20	\$25	\$5	\$7	\$12	\$5	\$15	\$22	\$50	\$180	\$3.57	\$125
3	139	51	13.4	\$25	\$17	\$26	\$7	\$7	\$12	\$5	\$16	\$24	\$52	\$190	\$3.80	\$110
4	225	55	13.0	\$21	\$19	\$23	\$8	\$6	\$13	\$5	\$13	\$23	\$73	\$204	\$3.79	\$116
5	98	57	12.4	\$22	\$21	\$24	\$9	\$4	\$13	\$5	\$13	\$22	\$85	\$219	\$3.86	\$111

Weighted Price per Bushel = 50% November Average Cash price + 25% March CBOT Futures price (\$0.15 basis) + 25% July CBOT Futures price (\$0.10 basis) November Average Cash price derived from Wisconsin Ag Statistics; CBOT Futures prices derived from closing price on first business day in December. Corn Prices (\$/bu): 1987=\$1.74, 1988=\$2.59, 1989=\$2.24, 1990=\$2.20, 1991=\$2.31, 1992=\$2.15, 1993=\$2.57, 1994=\$2.06, 1995=\$2.95, 1996=\$2.63, 1997=\$2.57, 1998=\$2.08, 1999=\$1.84, 2000=\$2.03, 2001=\$1.99, 2002=\$2.24 Soybean Prices (\$/bu): 1987=\$5.62, 1988=\$7.40, 1989=\$5.63, 1990=\$5.75, 1991=\$5.42, 1992=\$5.39, 1993=\$6.44, 1994=\$5.48, 1995=\$6.57, 1996=\$6.82, 1997=\$6.86, 1998=\$5.65, 1999=\$5.15, 2000=\$5.12, 2001=\$5.13, 2002=\$5.41 (In 1999, 2000, and 2001 the soybean LDP price was used.)

#### Average production costs and returns of PEPS contests conducted since 1987.

Divici	on							Produ	uction Co	osts						
Division Year		Yield	Moisture	Seed	Fertilizer	Chemical	Other	Custom	Harvest	Interest	Variable Equipment	Fixed Equipmen	t Land	Cost per acre	Cost per bushel	Return per acre
Corn,	Cas	sh Cr	ор													
2002	40	199	21.6	\$37	\$40	\$20	\$4	\$7	\$70	\$9	\$14	\$29	\$60	\$288	\$1.46	\$158
2001	41	176	20.5	\$36	\$44	\$26	\$3	\$10	\$58	\$9	\$12	\$25	\$59	\$282	\$1.62	\$69
2000	47	174	18.9	\$34	\$40	\$24	\$6	\$11	\$52	\$8	\$12	\$25	\$59	\$272	\$1.59	\$81
1999	42	191	17.3	\$34	\$51	\$25	\$3	\$6	\$51	\$8	\$18	\$25	\$60	\$282	\$1.49	\$70
1998	35	192	19.3	\$34	\$56	\$24	\$5	\$7	\$59	\$9	\$18	\$22	\$64	\$299	\$1.56	\$101
1997	25	172	25.2	\$32	\$51	\$22	\$4	\$10	\$73	\$9	\$13	\$19	\$61	\$295	\$1.71	\$147
1996	21	158	24.4	\$28	\$44	\$24	\$5	\$10	\$65	\$9	\$15	\$22	\$56	\$276	\$1.78	\$139
1995	48	143	19.5	\$26	\$42	\$24	\$3	\$13	\$44	\$8	\$14	\$20	\$55	\$249	\$1.76	\$172
1994	43	178	20.5	\$25	\$41	\$25	\$4	\$16	\$59	\$8	\$13	\$19	\$56	\$266	\$1.50	\$101
1993	35	122	24.8	\$24	\$34	\$21	\$16	\$13	\$51	\$8	\$10	\$24	\$58	\$258	\$2.20	\$56
1992	35	153	27.5	\$24	\$46	\$22	\$18	\$0	\$71	\$9	\$19	\$22	\$63	\$294	\$1.95	\$35
1991	34	173	20.1	\$22	\$47	\$17	\$15	\$0	\$56	\$8	\$22	\$26	\$57	\$269	\$1.57	\$130
1990	31	161	22.4	\$21	\$43	\$16	\$23	\$0	\$59	\$8	\$11	\$28	\$63	\$273	\$1.70	\$82
1989	23	152	20.8	\$20	\$47	\$17	\$21	\$0	\$51	\$8	\$13	\$31	\$61	\$268	\$1.77	\$72
1988	16	136	22.9	\$18	\$44	\$19	\$9	\$9	\$52	\$7	\$14	\$29	\$63	\$263	\$1.96	\$90
1987	25	161	20.7	\$20	\$48	\$16	\$26	\$0	\$54	\$8	\$6	\$42	\$62	\$282	\$1.75	(\$1)
<u>Corn,</u>	Dai	ry ar	d Livest	ock												
2002	31	199	22.6	\$38	\$26	\$28	\$4	\$26	\$24	\$7	\$15	\$28	\$61	\$257	\$1.30	\$190
2001	33	177	21.6	\$36	\$25	\$27	\$3	\$21	\$21	\$7	\$14	\$28	\$57	\$239	\$1.40	\$113
2000	39	182	20.6	\$34	\$29	\$28	\$4	\$18	\$22	\$7	\$15	\$27	\$57	\$240	\$1.34	\$128
1999	30	190	20.2	\$32	\$40	\$27	\$3	\$12	\$23	\$7	\$19	\$25	\$57	\$245	\$1.30	\$105
1998	23	190	20.7	\$34	\$46	\$27	\$3	\$14	\$23	\$8	\$21	\$23	\$53	\$253	\$1.34	\$142
1997	16	161	25.8	\$31	\$31	\$25	\$2	\$11	\$19	\$6	\$15	\$20	\$54	\$214	\$1.34	\$200
1996	28	136	25.1	\$27	\$29	\$21	\$3	\$9	\$16	\$6	\$19	\$24	\$52	\$205	\$1.56	\$152
1995	38	139	21.8	\$26	\$29	\$24	\$3	\$12	\$17	\$6	\$16	\$22	\$50	\$204	\$1.49	\$208
1994	55	173	22.5	\$25	\$30	\$21	\$4	\$15	\$21	\$6	\$19	\$23	\$49	\$214	\$1.25	\$141
1993	38	128	26.5	\$25	\$24	\$19	\$16	\$0	\$15	\$6	\$24	\$24	\$50	\$202	\$1.63	\$126
1992	61	133	29.1	\$25	\$28	\$20	\$22	\$0	\$16	\$6	\$25	\$26	\$52	\$219	\$1.69	\$68
1991	61	167	21.2	\$22	\$35	\$17	\$15	\$0	\$20	\$6	\$26	\$28	\$54	\$223	\$1.35	\$163
1990	45	151	25.6	\$22	\$36	\$15	\$16	\$0	\$18	\$5	\$12	\$37	\$54	\$217	\$1.45	\$115
1989	39	136	23.8	\$21	\$31	\$18	\$13	\$0	\$16	\$5	\$15	\$41	\$55	\$216	\$1.63	\$88
1988	15	110	22.1	\$18	\$30	\$15	\$4	\$8	\$13	\$5	\$15	\$37	\$60	\$205	\$1.93	\$79
1987	12	167	23.5	\$18	\$45	\$17	\$27	\$0	\$20	\$6	\$8	\$52	\$61	\$255	\$1.55	\$36
Soybe	an															
2002	33	59	13.3	\$28	\$12	\$14	\$3	\$12	\$14	\$4	\$12	\$24	\$56	\$179	\$3.05	\$143
2001	35	50	13.1	\$26	\$13	\$17	\$3	\$14	\$11	\$4	\$12	\$24	\$57	\$182	\$3.72	\$74
2000	38	52	11.3	\$26	\$14	\$17	\$4	\$11	\$12	\$4	\$12	\$25	\$53	\$178	\$3.45	\$91
1999	46	56	12.0	\$27	\$23	\$20	\$3	\$9	\$13	\$5	\$16	\$22	\$59	\$197	\$3.54	\$94
1998	41	61	13.7	\$28	\$25	\$29	\$2	\$11	\$14	\$6	\$16	\$18	\$64	\$213	\$3.55	\$129
1997	35	56	12.6	\$25	\$17	\$30	\$4	\$8	\$13	\$5	\$15	\$20	\$65	\$201	\$3.68	\$181
1996	48	44	13.9	\$23	\$14	\$33	\$2	\$9	\$10	\$5	\$12	\$18	\$55	\$182	\$4.29	\$121
1995	75	53	12.5	\$22	\$15	\$29	\$3	\$10	\$12	\$5	\$13	\$19	\$67	\$194	\$3.70	\$15 <b>7</b>
1994	80	56	13.5	\$22	\$17	\$29	\$3	\$13	\$13	\$5	\$13	\$19	\$65	\$197	\$3.57	\$110
1993	44	49		\$20	\$10	\$25	\$15	\$0	\$11	\$4	\$18	\$18	\$59	\$181	\$3.80	\$132
1992	56	46		\$21	\$18	\$24	\$15	\$0	\$11	\$5	\$17	\$17	\$64	\$191	\$4.26	\$54
1991	78	51		\$19	\$21	\$19	\$10	\$0	\$12	\$5	\$20	\$21	\$67	\$193	\$4.03	\$81
1990	54	52		\$18	\$21	\$15	\$9	\$0	\$12	\$4	\$13	\$33	\$69	\$195	\$3.77	\$106
1989	30	50		\$19	\$22	\$20	\$11	\$0	\$11	\$4	\$12	\$30	\$55	\$186	\$3.78	\$94
1988	20	51		\$19	\$21	\$22	\$6	\$0	\$12	\$4	\$10	\$24	\$61	\$177	\$3.84	\$170
1987	36	57		\$17	\$39	\$18	\$21	\$0	\$13	\$5	\$7	\$34	\$64	\$219	\$3.90	\$101
1907	50	57		φ1/	φυθ	φιο	φ∠ı	φU	φισ	φυ	φ/	φ04	φ04	φ219	φ <b>0.9</b> 0	φ

Weighted Price per Bushel = 50% November Average Cash price + 25% March CBOT Futures price (\$0.15 basis) + 25% July CBOT Futures price (\$0.10 basis) November Average Cash price derived from Wisconsin Ag Statistics; CBOT Futures price derived from closing price on first business day in December. Com Prices (\$/bu): 1987=\$1.74, 1988=\$2.59, 1989=\$2.24, 1990=\$2.20, 1991=\$2.31, 1992=\$2.15, 1993=\$2.57, 1994=\$2.06, 1995=\$2.95, 1996=\$2.63, 1997=\$2.57, 1998=\$2.08, 1999=\$1.84, 2000=\$2.03, 2001=\$2.19, 2002=\$2.24 Soybean Prices (\$/bu): 1987=\$5.62, 1988=\$7.40, 1989=\$5.63, 1990=\$5.75, 1991=\$5.42, 1992=\$5.39, 1993=\$6.44, 1994=\$5.48, 1995=\$6.57, 1996=\$6.82, 1997=\$6.86, 1998=\$5.65, 1999=\$5.15, 2000=\$5.12, 2001=\$5.13, 2002=\$5.41 (In 1999, 2000, and 2001 the soybean LDP price was used.)

### **Wisconsin PEPS Contest Division Winners Since 1987**

Divisio	on						
Year	District	County	Name	Yield	Hybrid/Variety	Cost/Bu R	eturn/Acre
<u>Corn,</u>	Cash Cro	<u>q</u>					
2002	2	Jackson	Stetzer Farms	230.0	NK N5127	\$1.19	\$240.96
2001	4	Vernon	Todd Vesbach	207.1	NK Brand N45-A6	\$0.99	\$207.28
2000	2	Marquette	Lindner Grain Farms	217.7	Dekalb 44-42Bt	\$0.82	\$263.82
1999	3	Manitowoc	Hamp Haven Farms	254.7	Novartis 3030BT	\$0.85	\$251.11
1998	3	Calumet	Meyer Dairy & Grain	229.7	Novartis N3030 BT	\$1.03	\$241.26
1997	5	Lafayette	Bahr Farms	215.2	Trelay 8002	\$1.31	\$271.78
1996	4	Jefferson	Dennis Schultz	174.9	Seed Mart 1104	\$1.02	\$280.81
1995	1	Waupaca	Steinbach Farms	169.5	NK 3030	\$1.05	\$315.05
1994	1	Eau Claire	Jaquish Farms, Inc.	192.9	Pioneer 3751	\$0.88	\$227.65
1993	1	Eau Claire	Jaquish Farms, Inc.	148.5	Pioneer 3751	\$1.22	\$200.46
1992	2	Adams	Edward Volkening	130.7	Blaney 2100	\$1.38	\$100.02
1991	3	Winnebago	Lowell Kratz	204.2	Garst 8777	\$1.00	\$268.11
1990	3	Winnebago	Leonard Kratz	184.5	Dekalb DK353	\$1.05	\$212.55
1989	5	Lafayette	Allen Kraus	169.4	Northrup King S5340	\$1.00	\$209.99
1988	2	Juneau	D & F Pokorney	126.8	Pioneer 3737	\$1.34	\$158.08
1987	5	Grant	Chuck Raisbeck	188.5	Pride 5547	\$1.03	\$134.19
	Dairy and	Livestock				,	•
2002	2	Jackson	Stetzer Farms	236.5	NK N58D1	\$0.92	\$311.09
2002	4	Sauk	Meadow Lane Farms	230.5	NK Brand N67-T4	\$0.92 \$0.98	\$311.03 \$243.57
2001	4	Calumet	Meyer Dairy & Grain	241.5	NK N3030Bt	\$0.98 \$0.93	\$243.57 \$233.58
1999	3	Columbia	4th Generation Homestead		Novartis N59-Q9	\$0.93 \$0.94	\$233.38 \$223.30
	4						
1998 1997	3 2	Manitowoc	Hamp Haven Farms Daniel Thome	225.0 177.1	Cargill 3677 Pioneer 3753	\$0.91 \$0.97	\$263.60
1997	2	Marquette Polk		125.9			\$283.17 \$221.10
			Hibbs Family Farm Gene Fritsche	125.9	Mycogen TMF 94	\$0.87 \$0.04	\$221.19 \$226.60
1995	5	Crawford			Dairyland 1202	\$0.94 \$0.90	\$336.60
1994	2	Adams	Clover View Farms	204.9	NK N4242	\$0.80	\$258.43
1993	4	Dane	Randy & John Zimmerman	187.2	Northrup King N4242	\$0.98 \$0.02	\$296.94
1992	5	Crawford	Gene Fritsche	182.0	Dairyland DX1207	\$0.93	\$222.90
1991	3	Sheboygan	Bob & Dawn Boehlke	228.4	Cenex/LOL 451	\$0.93	\$314.79
1990	1	Shawano	Jon Kroenke	146.2	Cenex/LOL 385	\$0.96	\$181.70
1989	1	Eau Claire	Jaquish Farms, Inc.	173.6	Pioneer 3475	\$1.07	\$202.46
1988	3	Winnebago	Henry Stark	140.2	Pioneer 3737	\$1.13	\$204.16
1987	3	Ozaukee	James Melichar	158.0	Northrup King PX9283	\$0.99	\$118.53
<u>Soybe</u>	<u>ean</u>						
2002	2	Jackson	Stetzer Farms	76.9	Syngenta S16-Y6	\$2.22	\$245.38
2001	3	Calumet	Meyer Dairy & Grain	59.5	NK Brand S16-Y6	\$2.71	\$143.93
2000	2	Adams	Edward Volkening	66.9	NK S20-Z5	\$1.90	\$215.32
1999	2	Adams	Edward Volkening	70.3	Novartis S19-T9	\$1.89	\$229.26
1998	3	Calumet	Meyer Dairy & Grain	80.5	Novartis S19-90	\$2.20	\$277.68
1997	2	Adams	Edward Volkening	66.8	NK S20-91	\$1.85	\$334.91
1996	2	Adams	Edward Volkening	59.5	NK S19-90	\$2.43	\$283.37
1995	2	Adams	Edward Volkening	60.1	Northrup King S20-20	\$1.88	\$281.87
1994	2	Adams	Edward Volkening	60.9	NK S1990	\$1.80	\$223.93
1993	2	Adams	Edward Volkening	46.5	Northrup King S19-90	\$2.45	\$185.79
1992	2	Adams	Edward Volkening	50.4	Northrup King S19-90	\$2.70	\$135.41
1991	2	Adams	Edward Volkening	61.4	Northrup King S19-90	\$2.24	\$195.17
1990	2	Adams	Dennis Erickson	72.0	Northrup King S19-90	\$2.28	\$249.74
1989	4	Jefferson	Gary Punzel	63.3	Northrup King S15-50	\$2.45	\$201.51
			-	74.3	Northrup King S15-50	\$2.21	\$385.62
1988	4	Jefferson	Gary Punzel	74.0		JZ.ZI	9000.0Z

Weighted Price per Bushel = 50% November Average Cash price + 25% March CBOT Futures price (\$0.15 basis) + 25% July CBOT Futures price (\$0.10 basis) November Average Cash price derived from Wisconsin Ag Statistics; CBOT Futures prices derived from closing price on first business day in December. Com Prices (\$/bu): 1987=\$1.74, 1988=\$2.59, 1989=\$2.24, 1990=\$2.20, 1991=\$2.31, 1992=\$2.15, 1993=\$2.57, 1994=\$2.06, 1995=\$2.95, 1996=\$2.63, 1997=\$2.57, 1998=\$2.08, 1999=\$1.84, 2000=\$2.03, 2001=\$1.99, 2002=\$2.24 Soybean Prices (\$/bu): 1987=\$5.62, 1988=\$7.40, 1989=\$5.63, 1990=\$5.75, 1991=\$5.42, 1992=\$5.39, 1993=\$6.44, 1994=\$5.48, 1995=\$6.57, 1996=\$6.82, 1997=\$6.86, 1998=\$5.65, 1999=\$5.15, 2000=\$5.12, 2001=\$5.13, 2002=\$5.41 (In 1999, 2000, and 2001 the soybean LDP price was used.)

## Wisconsin PEPS Contest Highest Yields Since 1987

Division	Year	Name	County	Yield	Hybrid / Variety
Corn, Cas	h Crop				
	2002	Mark Bates	Dunn	244.1	NK N43C4
	2001	Paul McLean	Grant	229.2	Pioneer 34B23
	2000	Eugene Steiger	Grant	220.4	Asgrow RX730YG
	1999	Hamp Haven Farms	Manitowoc	254.7	Novartis 3030BT
	1998	Mike Engelke	Lafayette	233.2	Pioneer 34T14
	1997	Bahr Farms	Lafayette	215.2	Trelay 8002
	1996	D & S Farms	Lafayette	197.1	Pioneer 3730
	1995	Bahr Farms	Lafayette	189.4	Hughes 5500
	1994	Allynn Gertsch	Lafayette	226.9	Trelay T6002
	1993	Richard Benson	Grant	180.4	Trelay 6002
	1992	Alchar Grain Farms	Grant	203.3	Great Lakes GL590
	1991	Hammer & Kavazanjian Farms	Dodge	213.5	Pioneer 3733
	1990	Alchar Grain Farms	Grant	194.5	Hughes 5870
	1989	Allynn Gertsch	Lafayette	177.1	Heritage Top Gun
	1988	Hammer & Kavazanjian Farms	Dodge	175.4	Asgrow 626
	1987	Chuck Raisbeck	Grant	188.5	Pride 5547
<u>Corn, Dair</u>	-				
	2002	Jerry Bates	Dunn	253.1	NK N3030Bt
	2001	Meadow Lane Farms	Sauk	241.5	NK Brand N67-T4
	2000	Sedelbauer Farms, Inc.	Jackson	251.5	Pioneer 37R71
	1999	4th Generation Homestead	Columbia	247.9	Novartis N59-Q9
	1998	Jacob Engelke	Lafayette	254.2	Pioneer 33A14
	1997	Daniel Ballmer	Rock	187.4	DeKalb DK 560
	1996	Mike Engelke	Lafayette	192.1	Pioneer 3489
	1995	Clover View Farms	Adams	187.8	NK 4242
	1994	Maurice McLean	Grant	220.3	Great Lakes GL-586
	1993	Randy & John Zimmerman	Dane	187.2	Northrup King N4242
	1992	Eugene Steiger	Grant	203.6	Pioneer 3394
	1991	Bob & Dawn Boehlke	Sheboygan	228.4	Cenex/LOL 451
	1990	Clifford Klemm	Sauk	192.9	Cenex/LOL 511
	1989	David Riemenapp	Grant	183.5	Cenex/LOL 555
	1988	Henry Stark	Winnebago	140.2	Pioneer 3737
	1987	Bruce Caygill	Iowa	203.8	Pioneer 3475
<u>Soybean</u>					
	2002	Meyer Dairy & Grain	Calumet	77.8	Syngenta S19-V2
	2001	Ron Dresen	Dane	70.6	NK Brand S19-T9
	2000	Lindner Grain Farms	Marquette	68.6	Gutwein 7250 RR
	1999	Bahr Farms	Lafayette	74.0	Trelay High Cycle 2211
	1998	Findlay Farms	Jefferson	81.2	DeKalb CX 232
	1997	Findlay Farms	Jefferson	73.4	DeKalb CX232
	1996	Findlay Farms	Jefferson	60.2	Hardin
	1995	Ken Custer	Chippewa	85.0	Pioneer 9171
	1994	Randy & John Zimmerman	Dane	77.8	NK S23-12
	1993	Jim Reu	Jefferson	63.0	Pioneer 9273
	1992	Rock County Farm	Rock	65.5	Hardin
	1992	Findlay Farms	Jefferson	65.5	Hardin
	1992	Bahr Farms	Lafayette	65.5	Northrup King S19-90
	1991	Allen Kraus	Lafayette	71.6	Dairyland DSR 262
	1990	Dennis Erickson	Adams	72.0	Northrup King S19-90
	1989	Gary Punzel	Jefferson	63.3	Northrup King S15-50
	1988	Gary Punzel	Jefferson	74.3	Northrup King S15-50
		Don Schmaling	Walworth	76.5	NK S23-12