## 2002 WISCONSIN CROP "PEPS" PROGRAM

Profits through Efficient Production Systems


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Supported by:
USDA Natural Resources Conservation Service
Wisconsin Corn Growers Association
Wisconsin Corn Promotion Board
Wisconsin Soybean Association
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Bayer Corporation
Kaltenberg Seeds
Pioneer Hi-Bred International
Rural Insurance Companies
Syngenta Seeds
Trelay Seed


## PEPS Program

Profits through Efficient Production Systems

## 2002 PEPS Summary

This year marks the $16^{\text {th }}$ year of the Wisconsin PEPS program. The PEPS program goes beyond typical yield contests by encouraging efficiency and profitability rather than productivity alone.

The objectives of the program are:

1. To recognize the practices utilized by the most profitable growers and to provide other growers, educators, and researchers insight into ways these producers integrate practices into a system, and
2. To emphasize soil and water conservation, efficiency, profitability and competitiveness vs. productivity alone.

During the first 10 years of the program (1987 to 1996), contestants were ranked on lowest cost per bushel. Beginning in 1997, contestants were ranked on the greatest return to management to better account for trade-offs between yield and production costs. Beginning in 2000, participants received both a summary of their management costs and a history report detailing costs in various categories over time to assist in "fine-tuning" their management.

During 2002, 57 contestants entered 105 fields. The average yield in the cash corn, dairy/ livestock corn and soybean divisions was 200, 199 and 59 bushels per acre with production costs of $\$ 290, \$ 257$ and $\$ 179$ per acre. These costs include actual figures provided by contestants.
These costs do not include all costs of production. For example, overhead or miscellaneous costs associated with operating a farm (i.e. field tiling, outfitting a shop, plowing snow, maintaining fences, taxes, desktop work related to management, etc.), are difficult to determine among farms, and is not accounted for in the PEPS program. Typical overhead rates range from 18-46\% of production costs.
"Best of the Best" aptly describes the farmers participating in PEPS. Results reflect the efforts and costs of some of the best farmers growing corn and soybeans on the best land available using their best management practices. Lower yielding fields are often not entered into the contest. Thus, costs are probably higher for most farmers.

We hope these results provide some ideas to improve corn and soybean production efficiency and profitability. More importantly this report may provide some good points for discussion.

## PEPS Program

Profits through Efficient Production Systems

## 2002 PEPS Procedures

The procedures used to calculate production costs and cost per bushel are hopefully self-explanatory from the enclosed PEPS budget summary sheet. The actual budget summary and history report is provided to participants only. You should notice the following in particular:

1. Grower return was calculated by multiplying commodity price with yield and subtracting production costs. Corn price was determined using a marketing strategy when $50 \%$ of the crop was sold in November and $25 \%$ forward contracted (less basis) to March and July respectively. The November average cash price was derived from Wisconsin Ag Statistics, and the March and July future prices were derived from the Chicago Board of Trade closing price on December 1.
2. Many costs (seed, herbicides, insecticides, insurance, scouting, etc.) were charged based on the figures provided to us by participants.
3. Nitrogen and micronutrient fertilizer costs were those provided, unless N analysis was unknown. If fertilizer was applied, and N analysis was unknown, N costs were based on removal at the grain yield obtained. All P and K costs were based on removal at the grain yield obtained. Starter and other mixed nutrient fertilizer costs were based on N and/or micronutrients only; P and K costs per unit, as a percentage of total applied fertilizer, were subtracted.
4. Equipment costs were based either on actual custom machinery hire, or on figures in the publication, "Minnesota Farm Machinery Economic Cost Estimates for 2002", for individual operations. (Please let us know if you would like a copy of this publication). We matched listed machinery size and type with the most appropriate categories in the publication.
5. Harvesting costs were estimated for handling ( $\$ 0.02$ per bushel), hauling ( $\$ 0.04$ per bushel), trucking ( $\$ 0.11$ per bushel) and storage ( $\$ 0.02$ per bushel month with $25 \%$ of grain shipped in March after 4 months storage and $25 \%$ of grain shipped in July after 8 months storage). Drying costs in the cash-crop corn division were estimated at $\$ .02$ per point above $15.5 \%$ per dry bushel.
6. Land costs were based on the average of: a) $50 \%$ of the NRCS-rated corn yield potential for the soil type involved, and b) estimated cash rent. The $50 \%$ figure was derived from participant's estimates of average cash rents for land similar to the contest plot.
7. No one was disqualified for soil loss greater than "T", however soil loss in tons/acre is reported on the overall summary sheet.

| District ID County | Name | Return/A | Cost/A | Cost/Bu | Yield <br> @15.5 | Moist | NRCS Corn Yield | Hybrid | Planting |  |  | Previous Crop | Trips Over Field | Till <br> /1/ | Herbicides | Insecticides | Nitrogen lbs/a | $\begin{aligned} & \text { Soil } \\ & \text { Loss/2/ } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Date | $\begin{aligned} & \text { Rate } \\ & \text { x1000 } \end{aligned}$ | Row Width |  |  |  |  |  |  |  |  |
| 11652 | Lynn Aprill | \$237 | \$263 | \$1.18 | 223 | 22.4 | 140 | Dekalb DKC4442 | 5/17/2002 | 32 | 30 | Soybean | 3 M | MT/NT S | Surpass Distinct NIS |  | 84 | 0 | Y |
| Shawano |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1650 | Ron Weisenbeck | \$225 | \$293 | \$1.27 | 231 | 18.9 | 90 | NK Max 88 | 5/9/2002 | 32 | 30 | Soybean | 5 | CP | Marksman Frontier |  | 137 | 1 | Y |
| Dunn |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1624 | Mark Bates | \$218 | \$329 | \$1.35 | 244 | 19.5 | 145 | NK N43C4 | 5/8/2002 | 32 | 30 | Soybean | 5 | MT/NT | Marksman Frontier |  | 163 | 0 | Y |
| Dunn |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1622 | Dale Aprill | \$211 | \$291 | \$1.30 | 224 | 22.7 | 150 | Pioneer 38A25 | 5/15/2002 | 32 | 30 | Soybean | 3 | MT/NT | Surpass Distinct NIS |  | 84 | 0 | Y |
| Shawano |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11637 | Brian Long | \$208 | \$253 | \$1.23 | 206 | 20.1 | 85 | Pioneer 38A24 | 5/18/2002 | 31 | 30 | Soybean | 6 | CP | Prowl Partner Stratos |  | 127 | 0 | Y |
| Waupaca |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11646 | William Tiffany | \$200 | \$285 | \$1.32 | 217 | 18.9 | 145 | Croplan 344Bt | 5/15/2002 | 32 | 30 | Soybean | 4 | CP | Marksman Frontier |  | 108 | 3 | Y |
| Dunn |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1626 | Larry Danke | \$179 | \$264 | \$1.34 | 198 | 21.2 | 60 | Pioneer 38P06 | 5/12/2002 | 30 | 30 | Soybean | 7 | CP | Stratos Prowl | Kernal | 121 | 0 | Y |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11651 | Byron Aprill | \$153 | \$279 | \$1.45 | 193 | 25.9 | 140 | NK N3030Bt | 5/18/2002 | 32 | 30 | Soybean | 3 | MT/NT | Surpass Distinct NIS |  | 84 | 0 | Y |
| Shawano |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1632 | Jaquish Farms, Inc. | \$150 | \$248 | \$1.39 | 178 | 18.8 | 90 | Pioneer 37R71 | 5/8/2002 | 28 | 30 | Soybean | 6 | MT/NT | Aatrex 9.0 Extrazine | Warrior | 205 | 1 | Y |
| Eau Claire Prowl |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11653 | Dale Aprill | \$146 | \$282 | \$1.47 | 191 | 23.5 | 150 | Kaltenberg K4664 | 5/17/2002 | 32 | 30 | Corn | 4 | MT/NT | Surpass Distinct NIS |  | 84 | 0 | Y |
| Shawano |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11619 | Byron Aprill | \$140 | \$293 | \$1.51 | 193 | 23.5 | 140 | NK N32L9 | 5/17/2002 | 32 | 30 | Corn | 4 | MT/NT | Surpass Distinct NIS |  | 132 | 0 | Y |
| Shawano |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11681 | Wayne \& Jane Van | \$136 | \$264 | \$1.48 | 179 | 23.3 | 115 | NK N32L9 | 5/3/2002 | 31 | 30 | Soybean | 4 | MT/NT | Surpass Hornet |  | 130 | 2 | Y |
| St. Croix Beek |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11630 | Ivan Gruetzmacher | \$135 | \$256 | \$1.47 | 175 | 21.3 | 60 | Pioneer 36R12 | 4/25/2002 | 32 | 30 | Soybean | 7 | CP | Lightning Aatrex 9.0 |  | 93 | 1 | Y |
| Waupaca Surfactant AMS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11621 | Lynn Aprill | \$126 | \$278 | \$1.54 | 181 | 23.9 | 150 | Kaltenberg K4664 | 5/15/2002 | 32 | 30 | Corn | 4 | MT/NT | Surpass Distinct NIS |  | 132 | 0 | Y |
| Shawano |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11623 | Dale Aprill | \$121 | \$282 | \$1.57 | 180 | 22.6 | 150 | Pioneer 38P06 | 5/15/2002 | 32 | 30 | Corn | 4 | MT/NT | Surpass Distinct NIS |  | 132 | 0 | Y |
| Shawano |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11620 | Lynn Aprill | \$118 | \$292 | \$1.60 | 183 | 24.0 | 150 | NK N32L9 | 5/15/2002 | 32 | 30 | Corn | 4 | MT/NT | Surpass Distinct NIS |  | 132 | 0 | Y |
| Shawano |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11625 | Darren Danke | \$107 | \$268 | \$1.60 | 168 | 21.7 | 120 | Pioneer 38P06 | 5/15/2002 | 30 | 30 | Soybean | 7 | CP | Stratos Prowl | Kernal | 121 | 1 | Y |
| Waupaca Guard |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11633 | Kirchner Farms | \$107 | \$284 | \$1.63 | 175 | 24.1 | 125 | Pioneer 36R11 | 5/5/2002 | 30 | 30 | Soybean | 6 | CP | Stratos Harness | Kernal | 137 | 4 | Y |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

2002 WISCONSIN "PEPS" PROGRAM
CASH CORN DIVISION


## 2002 WISCONSIN "PEPS" PROGRAM

CASH CORN DIVISION

| District ID County | Name | Return/A | Cost/A | Cost/Bu | Yield <br> @15.5 | Moist | NRCS Corn Yield | Hybrid | Planting |  |  | Previous Crop | Trips Over Field | Till $\begin{array}{ll}\text { Tl/ } \\ \\ \end{array} 1 /$ Herbicides | Insecticides | Nitrogen lbs/a | $\begin{aligned} & \text { Soil } \\ & \text { Loss/2/ } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Date | Rate <br> x1000 | Row <br> Width |  |  |  |  |  |  |
| $\begin{array}{ll} 4 & 1688 \\ \text { Sauk } \end{array}$ | Meadow Lane Farms | \$218 | \$260 | \$1.22 | 214 | 16.3 | 95 | Great Lakes 5555 | 4/21/2002 | 22 | 30 | Soybean |  | MT/NT Dual II Magnum Callisto Princep 4L | Lorsban | 100 | 1 Y |
| $\begin{aligned} & 4 \quad 1680 \\ & \text { Jefferson } \end{aligned}$ | David Flood | \$133 | \$289 | \$1.53 | 189 | 22.0 | 110 | Kaltenberg K5808 | 5/4/2002 | 29 | 36 | Soybean |  | MT/NT Harness Marksman |  | 106 | 2 Y |
| $\begin{aligned} & 4 \quad 1643 \\ & \text { Jefferson } \end{aligned}$ | John Simon | \$132 | \$244 | \$1.45 | 168 | 20.5 | 105 | Kaltenberg 4848Bt | 5/4/2002 | 28 | 36 | Soybean |  | MT/NT Basis Gold Banvel Ammonium Sulfate |  | 104 | 3 Y |
| $\begin{array}{ll} 4 & 1627 \\ \text { Dane } \end{array}$ | Ron Dresen | \$124 | \$345 | \$1.65 | 209 | 20.5 | 155 | NK N45A6 | 5/2/2002 | 34 | 38 | Soybean |  | MT/NT Glyphomax Surpass Hornet | Kernal Guard | 153 | 2 Y |
| $\begin{aligned} & 5 \quad 1629 \\ & \text { Lafayette } \end{aligned}$ | Allynn Gertsch | \$152 | \$355 | \$1.57 | 226 | 19.0 | 150 | Pioneer 34G13 | 4/17/2002 | 34 | 20 | Soybean |  | MT/NT Ful Time Clarity |  | 176 | 2 Y |
| $\begin{aligned} & 5 \quad 1628 \\ & \text { Lafayette } \end{aligned}$ | Allynn Gertsch | \$133 | \$381 | \$1.66 | 230 | 18.6 | 160 | Pioneer 34M95 | 4/20/2002 | 38 | 20 | Soybean |  | MT/NT Ful Time Clarity |  | 264 | 3 Y |

/1/ Tillage: NT/MT=No Till/Minimum Till, CP=Chisel Plow, MP= Moldboard Plow
/2/ Soil Loss (Tons/A) based on Universal Soil Loss Equation and Wind Erosion Equation $Y=$ Soil loss is within "tolerable" level for the soil

## 2002 WISCONSIN "PEPS" PROGRAM

DAIRY/LIVESTOCK CORN DIVISION


## 2002 WISCONSIN "PEPS" PROGRAM

## DAIRY/LIVESTOCK CORN DIVISION


/1/ Tillage: NT/MT=No Till/Minimum Till, CP=Chisel Plow, MP= Moldboard Plow
/2/ Soil Loss (Tons/A) based on Universal Soil Loss Equation and Wind Erosion Equation $Y=$ Soil loss is within "tolerable" level for the soil

## 2002 WISCONSIN "PEPS" PROGRAM

SOYBEAN DIVISION


## 2002 WISCONSIN "PEPS" PROGRAM

SOYBEAN DIVISION


[^0]/2/ Soil Loss (Tons/A) based on Universal Soil Loss Equation and Wind Erosion Equation $Y=$ Soil loss is within "tolerable" level for the soil

## 2002 WISCONSIN "PEPS" PROGRAM <br> Summary of Corn Cultural Practices - Grouped by Return per Acre



## 2002 WISCONSIN "PEPS" PROGRAM <br> Summary of Soybean Cultural Practices - Grouped by Return per Acre

|  |  |  | Soybean Division |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Bottom 20\% | Middle 60\% | Top 20\% |
| Return (\$/A) |  | 84.73 | 142.09 | 203.55 |
| Cost (\$/acre) |  | 193.15 | 178.18 | 166.24 |
| Cost (\$/bu) |  | 3.76 | 3.01 | 2.44 |
| Yield (bu/A) |  | 51.4 | 59.2 | 68.4 |
| NRCS Corn Yield (bu/a) |  | 118 | 115 | 100 |
| Planting Date |  | 18-May-02 | 16-May-02 | 16-May-02 |
| Planting Rate (seed/A) |  | 200389 | 205573 | 188026 |
| Row Width Less Than10" (\%) |  | 57 | 63 | 57 |
| 10"-15" |  | 0 | 11 | 0 |
| 15"-30" |  | 29 | 16 | 0 |
| Greater Than 30" |  | 14 | 11 | 43 |
| Crop Rotation (previous crop not corn \%) |  | 0 | 5 | 14 |
| Tillage MT/NT | (\%) | 29 | 32 | 57 |
| CP |  | 29 | 58 | 43 |
| MP |  | 43 | 11 | 0 |
| SS |  | 0 | 0 | 0 |
| Number of Trips |  | 5.4 | 4.9 | 4.7 |
| Chemical Costs | \$0-\$5/A (\%) | ) 0 | 0 | 0 |
|  | \$5-\$10/A | 0 | 42 | 29 |
|  | \$10-\$15/A | 29 | 42 | 43 |
|  | \$15-\$20/A | 0 | 5 | 14 |
|  | \$20-\$25/A | 71 | 5 | 14 |
|  | >\$25/A | 0 | 5 | 0 |
| Inoculum Used: \% |  | 57 | 84 | 57 |
| Nitrogen applied (lbs/A) |  | 9 | 2 | 1 |

## Average production costs and returns of PEPS contests conducted since 1987.




## Corn, Cash Crop

| 1 | 127 | 166 | 21.0 | \$31 | \$42 | \$19 | \$7 | \$7 | \$56 | \$8 | \$16 | \$27 | \$47 | \$261 | \$1.60 | \$102 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | 130 | 166 | 20.5 | \$29 | \$52 | \$20 | \$9 | \$10 | \$55 | \$8 | \$14 | \$25 | \$52 | \$275 | \$1.68 | \$94 |
| 3 | 100 | 157 | 21.9 | \$28 | \$40 | \$23 | \$10 | \$8 | \$55 | \$8 | \$14 | \$23 | \$51 | \$261 | \$1.73 | \$97 |
| 4 | 101 | 164 | 22.0 | \$25 | \$43 | \$23 | \$10 | \$7 | \$58 | \$8 | \$13 | \$24 | \$69 | \$280 | \$1.76 | \$85 |
| 5 | 83 | 186 | 21.5 | \$27 | \$45 | \$25 | \$12 | \$3 | \$65 | \$9 | \$13 | \$25 | \$89 | \$313 | \$1.70 | \$97 |
| Corn, Dairy and Livestock |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 113 | 157 | 22.8 | \$29 | \$29 | \$20 | \$9 | \$11 | \$19 | \$6 | \$17 | \$28 | \$44 | \$213 | \$1.39 | \$129 |
| 2 | 125 | 165 | 22.7 | \$28 | \$37 | \$24 | \$9 | \$13 | \$20 | \$7 | \$17 | \$25 | \$53 | \$232 | \$1.45 | \$136 |
| 3 | 186 | 146 | 24.4 | \$27 | \$26 | \$22 | \$10 | \$7 | \$18 | \$6 | \$21 | \$31 | \$51 | \$218 | \$1.56 | \$114 |
| 4 | 98 | 167 | 23.5 | \$23 | \$33 | \$21 | \$13 | \$5 | \$20 | \$6 | \$18 | \$27 | \$63 | \$229 | \$1.38 | \$150 |
| 5 | 41 | 170 | 23.9 | \$25 | \$37 | \$14 | \$9 | \$5 | \$20 | \$6 | \$19 | \$32 | \$74 | \$241 | \$1.46 | \$131 |
| Soybean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 129 | 50 | 12.6 | \$24 | \$15 | \$20 | \$6 | \$9 | \$11 | \$4 | \$13 | \$21 | \$48 | \$172 | \$3.54 | \$110 |
| 2 | 139 | 52 | 12.9 | \$21 | \$20 | \$25 | \$5 | \$7 | \$12 | \$5 | \$15 | \$22 | \$50 | \$180 | \$3.57 | \$125 |
| 3 | 139 | 51 | 13.4 | \$25 | \$17 | \$26 | \$7 | \$7 | \$12 | \$5 | \$16 | \$24 | \$52 | \$190 | \$3.80 | \$110 |
| 4 | 225 | 55 | 13.0 | \$21 | \$19 | \$23 | \$8 | \$6 | \$13 | \$5 | \$13 | \$23 | \$73 | \$204 | \$3.79 | \$116 |
| 5 | 98 | 57 | 12.4 | \$22 | \$21 | \$24 | \$9 | \$4 | \$13 | \$5 | \$13 | \$22 | \$85 | \$219 | \$3.86 | \$111 |

Average production costs and returns of PEPS contests conducted since 1987.


| Corn, Cash Crop |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2002 | 40 | 199 | 21.6 | \$37 | \$40 | \$20 | \$4 | \$7 | \$70 | \$9 | \$14 | \$29 | \$60 | \$288 | \$1.46 | \$158 |
| 2001 | 41 | 176 | 20.5 | \$36 | \$44 | \$26 | \$3 | \$10 | \$58 | \$9 | \$12 | \$25 | \$59 | \$282 | \$1.62 | \$69 |
| 2000 | 47 | 174 | 18.9 | \$34 | \$40 | \$24 | \$6 | \$11 | \$52 | \$8 | \$12 | \$25 | \$59 | \$272 | \$1.59 | \$81 |
| 1999 | 42 | 191 | 17.3 | \$34 | \$51 | \$25 | \$3 | \$6 | \$51 | \$8 | \$18 | \$25 | \$60 | \$282 | \$1.49 | \$70 |
| 1998 | 35 | 192 | 19.3 | \$34 | \$56 | \$24 | \$5 | \$7 | \$59 | \$9 | \$18 | \$22 | \$64 | \$299 | \$1.56 | \$101 |
| 1997 | 25 | 172 | 25.2 | \$32 | \$51 | \$22 | \$4 | \$10 | \$73 | \$9 | \$13 | \$19 | \$61 | \$295 | \$1.71 | \$147 |
| 1996 | 21 | 158 | 24.4 | \$28 | \$44 | \$24 | \$5 | \$10 | \$65 | \$9 | \$15 | \$22 | \$56 | \$276 | \$1.78 | \$139 |
| 1995 | 48 | 143 | 19.5 | \$26 | \$42 | \$24 | \$3 | \$13 | \$44 | \$8 | \$14 | \$20 | \$55 | \$249 | \$1.76 | \$172 |
| 1994 | 43 | 178 | 20.5 | \$25 | \$41 | \$25 | \$4 | \$16 | \$59 | \$8 | \$13 | \$19 | \$56 | \$266 | \$1.50 | \$101 |
| 1993 | 35 | 122 | 24.8 | \$24 | \$34 | \$21 | \$16 | \$13 | \$51 | \$8 | \$10 | \$24 | \$58 | \$258 | \$2.20 | \$56 |
| 1992 | 35 | 153 | 27.5 | \$24 | \$46 | \$22 | \$18 | \$0 | \$71 | \$9 | \$19 | \$22 | \$63 | \$294 | \$1.95 | \$35 |
| 1991 | 34 | 173 | 20.1 | \$22 | \$47 | \$17 | \$15 | \$0 | \$56 | \$8 | \$22 | \$26 | \$57 | \$269 | \$1.57 | \$130 |
| 1990 | 31 | 161 | 22.4 | \$21 | \$43 | \$16 | \$23 | \$0 | \$59 | \$8 | \$11 | \$28 | \$63 | \$273 | \$1.70 | \$82 |
| 1989 | 23 | 152 | 20.8 | \$20 | \$47 | \$17 | \$21 | \$0 | \$51 | \$8 | \$13 | \$31 | \$61 | \$268 | \$1.77 | \$72 |
| 1988 | 16 | 136 | 22.9 | \$18 | \$44 | \$19 | \$9 | \$9 | \$52 | \$7 | \$14 | \$29 | \$63 | \$263 | \$1.96 | \$90 |
| 1987 | 25 | 161 | 20.7 | \$20 | \$48 | \$16 | \$26 | \$0 | \$54 | \$8 | \$6 | \$42 | \$62 | \$282 | \$1.75 | (\$1) |
| Corn, Dairy and Livestock |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2002 | 31 | 199 | 22.6 | \$38 | \$26 | \$28 | \$4 | \$26 | \$24 | \$7 | \$15 | \$28 | \$61 | \$257 | \$1.30 | \$190 |
| 2001 | 33 | 177 | 21.6 | \$36 | \$25 | \$27 | \$3 | \$21 | \$21 | \$7 | \$14 | \$28 | \$57 | \$239 | \$1.40 | \$113 |
| 2000 | 39 | 182 | 20.6 | \$34 | \$29 | \$28 | \$4 | \$18 | \$22 | \$7 | \$15 | \$27 | \$57 | \$240 | \$1.34 | \$128 |
| 1999 | 30 | 190 | 20.2 | \$32 | \$40 | \$27 | \$3 | \$12 | \$23 | \$7 | \$19 | \$25 | \$57 | \$245 | \$1.30 | \$105 |
| 1998 | 23 | 190 | 20.7 | \$34 | \$46 | \$27 | \$3 | \$14 | \$23 | \$8 | \$21 | \$23 | \$53 | \$253 | \$1.34 | \$142 |
| 1997 | 16 | 161 | 25.8 | \$31 | \$31 | \$25 | \$2 | \$11 | \$19 | \$6 | \$15 | \$20 | \$54 | \$214 | \$1.34 | \$200 |
| 1996 | 28 | 136 | 25.1 | \$27 | \$29 | \$21 | \$3 | \$9 | \$16 | \$6 | \$19 | \$24 | \$52 | \$205 | \$1.56 | \$152 |
| 1995 | 38 | 139 | 21.8 | \$26 | \$29 | \$24 | \$3 | \$12 | \$17 | \$6 | \$16 | \$22 | \$50 | \$204 | \$1.49 | \$208 |
| 1994 | 55 | 173 | 22.5 | \$25 | \$30 | \$21 | \$4 | \$15 | \$21 | \$6 | \$19 | \$23 | \$49 | \$214 | \$1.25 | \$141 |
| 1993 | 38 | 128 | 26.5 | \$25 | \$24 | \$19 | \$16 | \$0 | \$15 | \$6 | \$24 | \$24 | \$50 | \$202 | \$1.63 | \$126 |
| 1992 | 61 | 133 | 29.1 | \$25 | \$28 | \$20 | \$22 | \$0 | \$16 | \$6 | \$25 | \$26 | \$52 | \$219 | \$1.69 | \$68 |
| 1991 | 61 | 167 | 21.2 | \$22 | \$35 | \$17 | \$15 | \$0 | \$20 | \$6 | \$26 | \$28 | \$54 | \$223 | \$1.35 | \$163 |
| 1990 | 45 | 151 | 25.6 | \$22 | \$36 | \$15 | \$16 | \$0 | \$18 | \$5 | \$12 | \$37 | \$54 | \$217 | \$1.45 | \$115 |
| 1989 | 39 | 136 | 23.8 | \$21 | \$31 | \$18 | \$13 | \$0 | \$16 | \$5 | \$15 | \$41 | \$55 | \$216 | \$1.63 | \$88 |
| 1988 | 15 | 110 | 22.1 | \$18 | \$30 | \$15 | \$4 | \$8 | \$13 | \$5 | \$15 | \$37 | \$60 | \$205 | \$1.93 | \$79 |
| 1987 | 12 | 167 | 23.5 | \$18 | \$45 | \$17 | \$27 | \$0 | \$20 | \$6 | \$8 | \$52 | \$61 | \$255 | \$1.55 | \$36 |
| Soybean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2002 | 33 | 59 | 13.3 | \$28 | \$12 | \$14 | \$3 | \$12 | \$14 | \$4 | \$12 | \$24 | \$56 | \$179 | \$3.05 | \$143 |
| 2001 | 35 | 50 | 13.1 | \$26 | \$13 | \$17 | \$3 | \$14 | \$11 | \$4 | \$12 | \$24 | \$57 | \$182 | \$3.72 | \$74 |
| 2000 | 38 | 52 | 11.3 | \$26 | \$14 | \$17 | \$4 | \$11 | \$12 | \$4 | \$12 | \$25 | \$53 | \$178 | \$3.45 | \$91 |
| 1999 | 46 | 56 | 12.0 | \$27 | \$23 | \$20 | \$3 | \$9 | \$13 | \$5 | \$16 | \$22 | \$59 | \$197 | \$3.54 | \$94 |
| 1998 | 41 | 61 | 13.7 | \$28 | \$25 | \$29 | \$2 | \$11 | \$14 | \$6 | \$16 | \$18 | \$64 | \$213 | \$3.55 | \$129 |
| 1997 | 35 | 56 | 12.6 | \$25 | \$17 | \$30 | \$4 | \$8 | \$13 | \$5 | \$15 | \$20 | \$65 | \$201 | \$3.68 | \$181 |
| 1996 | 48 | 44 | 13.9 | \$23 | \$14 | \$33 | \$2 | \$9 | \$10 | \$5 | \$12 | \$18 | \$55 | \$182 | \$4.29 | \$121 |
| 1995 | 75 | 53 | 12.5 | \$22 | \$15 | \$29 | \$3 | \$10 | \$12 | \$5 | \$13 | \$19 | \$67 | \$194 | \$3.70 | \$157 |
| 1994 | 80 | 56 | 13.5 | \$22 | \$17 | \$29 | \$3 | \$13 | \$13 | \$5 | \$13 | \$19 | \$65 | \$197 | \$3.57 | \$110 |
| 1993 | 44 | 49 |  | \$20 | \$10 | \$25 | \$15 | \$0 | \$11 | \$4 | \$18 | \$18 | \$59 | \$181 | \$3.80 | \$132 |
| 1992 | 56 | 46 |  | \$21 | \$18 | \$24 | \$15 | \$0 | \$11 | \$5 | \$17 | \$17 | \$64 | \$191 | \$4.26 | \$54 |
| 1991 | 78 | 51 |  | \$19 | \$21 | \$19 | \$10 | \$0 | \$12 | \$5 | \$20 | \$21 | \$67 | \$193 | \$4.03 | \$81 |
| 1990 | 54 | 52 |  | \$18 | \$21 | \$15 | \$9 | \$0 | \$12 | \$4 | \$13 | \$33 | \$69 | \$195 | \$3.77 | \$106 |
| 1989 | 30 | 50 |  | \$19 | \$22 | \$20 | \$11 | \$0 | \$11 | \$4 | \$12 | \$30 | \$55 | \$186 | \$3.78 | \$94 |
| 1988 | 20 | 51 |  | \$19 | \$21 | \$22 | \$6 | \$0 | \$12 | \$4 | \$10 | \$24 | \$61 | \$177 | \$3.84 | \$170 |
| 1987 | 36 | 57 |  | \$17 | \$39 | \$18 | \$21 | \$0 | \$13 | \$5 | \$7 | \$34 | \$64 | \$219 | \$3.90 | \$101 |

[^1]Wisconsin PEPS Contest Division Winners Since 1987

## Division

| Year | District | County | Name | Yield | Hybrid/Variety |
| :--- | :--- | :--- | :--- | :--- | :--- | Cost/Bu Return/Acre

## Corn, Cash Crop

| 2002 | 2 | Jackson | Stetzer Farms |
| :--- | :--- | :--- | :--- |
| 2001 | 4 | Vernon | Todd Vesbach |
| 2000 | 2 | Marquette | Lindner Grain Farms |
| 1999 | 3 | Manitowoc | Hamp Haven Farms |
| 1998 | 3 | Calumet | Meyer Dairy \& Grain |
| 1997 | 5 | Lafayette | Bahr Farms |
| 1996 | 4 | Jefferson | Dennis Schultz |
| 1995 | 1 | Waupaca | Steinbach Farms |
| 1994 | 1 | Eau Claire | Jaquish Farms, Inc. |
| 1993 | 1 | Eau Claire | Jaquish Farms, Inc. |
| 1992 | 2 | Adams | Edward Volkening |
| 1991 | 3 | Winnebago | Lowell Kratz |
| 1990 | 3 | Winnebago | Leonard Kratz |
| 1989 | 5 | Lafayette | Allen Kraus |
| 1988 | 2 | Juneau | D \& F Pokorney |
| 1987 | 5 | Grant | Chuck Raisbeck |

230.0

Stetzer Farms 236.5 NK N58D1
Meadow Lane Farms
Meyer Dairy \& Grain
4th Generation Homestead
Hamp Haven Farms
Daniel Thome
Hibbs Family Farm
Gene Fritsche
Clover View Farms
Randy \& John Zimmerman
Gene Fritsche
Bob \& Dawn Boehlke
Jon Kroenke
Jaquish Farms, Inc.
Henry Stark
James Melichar
Soybean

| 2002 | 2 | Jackson | Stetzer Farms |
| :---: | :---: | :---: | :---: |
| 2001 | 3 | Calumet | Meyer Dairy \& Grain |
| 2000 | 2 | Adams | Edward Volkening |
| 1999 | 2 | Adams | Edward Volkening |
| 1998 | 3 | Calumet | Meyer Dairy \& Grain |
| 1997 | 2 | Adams | Edward Volkening |
| 1996 | 2 | Adams | Edward Volkening |
| 1995 | 2 | Adams | Edward Volkening |
| 1994 | 2 | Adams | Edward Volkening |
| 1993 | 2 | Adams | Edward Volkening |
| 1992 | 2 | Adams | Edward Volkening |
| 1991 | 2 | Adams | Edward Volkening |
| 1990 | 2 | Adams | Dennis Erickson |
| 1989 | 4 | Jefferson | Gary Punzel |
| 1988 | 4 | Jefferson | Gary Punzel |
| 1987 | 4 | Walworth | Don Schmaling |

207.1
217.7
229.7
215.2
174.9 Seed Mart 1104
169.5 NK 3030
192.9 Pioneer 3751
148.5 Pioneer 3751
130.7 Blaney 2100
204.2 Garst 8777
184.5 Dekalb DK353
169.4 Northrup King S5340
126.8 Pioneer 3737
188.5 Pride 5547

NK Brand N45-A
Dekalb 44-42Bt
Novartis 3030BT
Novartis N3030 BT
relay 8002
241.5
212.8
247.9
225.0
177.1
125.9
167.8
204.9
182.
228.4
146.2
173.6
140.2
158.0

| 76.9 | Syngenta S16-Y6 |
| :--- | :--- |
| 59.5 | NK Brand S16-Y6 |
| 66.9 | NK S20-Z5 |
| 70.3 | Novartis S19-T9 |
| 80.5 | Novartis S19-90 |
| 66.8 | NK S20-91 |
| 59.5 | NK S19-90 |
| 60.1 | Northrup King S20-20 |
| 60.9 | NK S1990 |
| 46.5 | Northrup King S19-90 |
| 50.4 | Northrup King S19-90 |
| 61.4 | Northrup King S19-90 |
| 72.0 | Northrup King S19-90 |
| 63.3 | Northrup King S15-50 |
| 74.3 | Northrup King S15-50 |
| 76.5 | NK S23-12 |


| $\$ 1.19$ | $\$ 240.96$ |
| :--- | :--- |
| $\$ 0.99$ | $\$ 207.28$ |
| $\$ 0.82$ | $\$ 263.82$ |
| $\$ 0.85$ | $\$ 251.11$ |
| $\$ 1.03$ | $\$ 241.26$ |
| $\$ 1.31$ | $\$ 271.78$ |
| $\$ 1.02$ | $\$ 280.81$ |
| $\$ 1.05$ | $\$ 315.05$ |
| $\$ 0.88$ | $\$ 227.65$ |
| $\$ 1.22$ | $\$ 200.46$ |
| $\$ 1.38$ | $\$ 100.02$ |
| $\$ 1.00$ | $\$ 268.11$ |
| $\$ 1.05$ | $\$ 212.55$ |
| $\$ 1.00$ | $\$ 209.99$ |
| $\$ 1.34$ | $\$ 158.08$ |
| $\$ 1.03$ | $\$ 134.19$ |


| $\$ 0.92$ | $\$ 311.09$ |
| :--- | :--- |
| $\$ 0.98$ | $\$ 243.57$ |
| $\$ 0.93$ | $\$ 233.58$ |
| $\$ 0.94$ | $\$ 223.30$ |
| $\$ 0.91$ | $\$ 263.60$ |
| $\$ 0.97$ | $\$ 283.17$ |
| $\$ 0.87$ | $\$ 221.19$ |
| $\$ 0.94$ | $\$ 336.60$ |
| $\$ 0.80$ | $\$ 258.43$ |
| $\$ 0.98$ | $\$ 296.94$ |
| $\$ 0.93$ | $\$ 222.90$ |
| $\$ 0.93$ | $\$ 314.79$ |
| $\$ 0.96$ | $\$ 181.70$ |
| $\$ 1.07$ | $\$ 202.46$ |
| $\$ 1.13$ | $\$ 204.16$ |
| $\$ 0.99$ | $\$ 118.53$ |
|  |  |
| $\$ 2.22$ | $\$ 245.38$ |
| $\$ 2.71$ | $\$ 143.93$ |
| $\$ 1.90$ | $\$ 215.32$ |
| $\$ 1.89$ | $\$ 229.26$ |
| $\$ 2.20$ | $\$ 277.68$ |
| $\$ 1.85$ | $\$ 334.91$ |
| $\$ 2.43$ | $\$ 283.37$ |
| $\$ 1.88$ | $\$ 281.87$ |
| $\$ 1.80$ | $\$ 223.93$ |
| $\$ 2.45$ | $\$ 185.79$ |
| $\$ 2.70$ | $\$ 135.41$ |
| $\$ 2.24$ | $\$ 195.17$ |
| $\$ 2.28$ | $\$ 249.74$ |
| $\$ 2.45$ | $\$ 201.51$ |
| $\$ 2.21$ | $\$ 385.62$ |
| $\$ 2.51$ | $\$ 238.20$ |

[^2]| Division | Year | Name | County | Yield | Hybrid / Variety |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Corn, Cash Crop |  |  |  |  |  |
|  | 2002 | Mark Bates | Dunn | 244.1 | NK N43C4 |
|  | 2001 | Paul McLean | Grant | 229.2 | Pioneer 34B23 |
|  | 2000 | Eugene Steiger | Grant | 220.4 | Asgrow RX730YG |
|  | 1999 | Hamp Haven Farms | Manitowoc | 254.7 | Novartis 3030BT |
|  | 1998 | Mike Engelke | Lafayette | 233.2 | Pioneer 34T14 |
|  | 1997 | Bahr Farms | Lafayette | 215.2 | Trelay 8002 |
|  | 1996 | D \& S Farms | Lafayette | 197.1 | Pioneer 3730 |
|  | 1995 | Bahr Farms | Lafayette | 189.4 | Hughes 5500 |
|  | 1994 | Allynn Gertsch | Lafayette | 226.9 | Trelay T6002 |
|  | 1993 | Richard Benson | Grant | 180.4 | Trelay 6002 |
|  | 1992 | Alchar Grain Farms | Grant | 203.3 | Great Lakes GL590 |
|  | 1991 | Hammer \& Kavazanjian Farms | Dodge | 213.5 | Pioneer 3733 |
|  | 1990 | Alchar Grain Farms | Grant | 194.5 | Hughes 5870 |
|  | 1989 | Allynn Gertsch | Lafayette | 177.1 | Heritage Top Gun |
|  | 1988 | Hammer \& Kavazanjian Farms | Dodge | 175.4 | Asgrow 626 |
|  | 1987 | Chuck Raisbeck | Grant | 188.5 | Pride 5547 |
| Corn, Dairy and Livestock |  |  |  |  |  |
|  | 2002 | Jerry Bates | Dunn | 253.1 | NK N3030Bt |
|  | 2001 | Meadow Lane Farms | Sauk | 241.5 | NK Brand N67-T4 |
|  | 2000 | Sedelbauer Farms, Inc. | Jackson | 251.5 | Pioneer 37R71 |
|  | 1999 | 4th Generation Homestead | Columbia | 247.9 | Novartis N59-Q9 |
|  | 1998 | Jacob Engelke | Lafayette | 254.2 | Pioneer 33A14 |
|  | 1997 | Daniel Ballmer | Rock | 187.4 | DeKalb DK 560 |
|  | 1996 | Mike Engelke | Lafayette | 192.1 | Pioneer 3489 |
|  | 1995 | Clover View Farms | Adams | 187.8 | NK 4242 |
|  | 1994 | Maurice McLean | Grant | 220.3 | Great Lakes GL-586 |
|  | 1993 | Randy \& John Zimmerman | Dane | 187.2 | Northrup King N4242 |
|  | 1992 | Eugene Steiger | Grant | 203.6 | Pioneer 3394 |
|  | 1991 | Bob \& Dawn Boehlke | Sheboygan | 228.4 | Cenex/LOL 451 |
|  | 1990 | Clifford Klemm | Sauk | 192.9 | Cenex/LOL 511 |
|  | 1989 | David Riemenapp | Grant | 183.5 | Cenex/LOL 555 |
|  | 1988 | Henry Stark | Winnebago | 140.2 | Pioneer 3737 |
|  | 1987 | Bruce Caygill | lowa | 203.8 | Pioneer 3475 |
| Soybean |  |  |  |  |  |
|  | 2002 | Meyer Dairy \& Grain | Calumet | 77.8 | Syngenta S19-V2 |
|  | 2001 | Ron Dresen | Dane | 70.6 | NK Brand S19-T9 |
|  | 2000 | Lindner Grain Farms | Marquette | 68.6 | Gutwein 7250 RR |
|  | 1999 | Bahr Farms | Lafayette | 74.0 | Trelay High Cycle 2211 |
|  | 1998 | Findlay Farms | Jefferson | 81.2 | DeKalb CX 232 |
|  | 1997 | Findlay Farms | Jefferson | 73.4 | DeKalb CX232 |
|  | 1996 | Findlay Farms | Jefferson | 60.2 | Hardin |
|  | 1995 | Ken Custer | Chippewa | 85.0 | Pioneer 9171 |
|  | 1994 | Randy \& John Zimmerman | Dane | 77.8 | NK S23-12 |
|  | 1993 | Jim Reu | Jefferson | 63.0 | Pioneer 9273 |
|  | 1992 | Rock County Farm | Rock | 65.5 | Hardin |
|  | 1992 | Findlay Farms | Jefferson | 65.5 | Hardin |
|  | 1992 | Bahr Farms | Lafayette | 65.5 | Northrup King S19-90 |
|  | 1991 | Allen Kraus | Lafayette | 71.6 | Dairyland DSR 262 |
|  | 1990 | Dennis Erickson | Adams | 72.0 | Northrup King S19-90 |
|  | 1989 | Gary Punzel | Jefferson | 63.3 | Northrup King S15-50 |
|  | 1988 | Gary Punzel | Jefferson | 74.3 | Northrup King S15-50 |
|  | 1987 | Don Schmaling | Walworth | 76.5 | NK S23-12 |


[^0]:    /1/ Tillage: MT/NT=Minimum Till/No Till, CP=Chisel Plow, MP= Moldboard Plow

[^1]:    Weighted Price per Bushel $=50 \%$ November Average Cash price $+25 \%$ March CBOT Futures price ( $\$ 0.15$ basis) $+25 \%$ July CBOT Futures price ( $\$ 0.10$ basis)
    November Average Cash price derived from Wisconsin Ag Statistics; CBOT Futures prices derived from closing price on first business day in December.
    Corn Prices ( $\$ / \mathrm{bu}$ ): $1987=\$ 1.74,1988=\$ 2.59,1989=\$ 2.24,1990=\$ 2.20,1991=\$ 2.31,1992=\$ 2.15,1993=\$ 2.57,1994=\$ 2.06,1995=\$ 2.95,1996=\$ 2.63,1997=\$ 2.57,1998=\$ 2.08$,
    $1999=\$ 1.84,2000=\$ 2.03,2001=\$ 1.99,2002=\$ 2.24$
    Soybean Prices ( $\$ / \mathrm{bu}): 1987=\$ 5.62,1988=\$ 7.40,1989=\$ 5.63,1990=\$ 5.75,1991=\$ 5.42,1992=\$ 5.39,1993=\$ 6.44,1994=\$ 5.48,1995=\$ 6.57,1996=\$ 6.82,1997=\$ 6.86,1998=\$ 5.65$,
    $1999=\$ 5.15,2000=\$ 5.12,2001=\$ 5.13,2002=\$ 5.41$ (In 1999, 2000 , and 2001 the soybean LDP price was used.)

[^2]:    Weighted Price per Bushel $=50 \%$ November Average Cash price $+25 \%$ March CBOT Futures price ( $\$ 0.15$ basis) $+25 \%$ July CBOT Futures price ( $\$ 0.10$ basis)
    November Average Cash price derived from Wisconsin Ag Statistics; CBOT Futures prices derived from closing price on first business day in December.
    Corn Prices ( $\$ / \mathrm{bu}$ ): $1987=\$ 1.74,1988=\$ 2.59,1989=\$ 2.24,1990=\$ 2.20,1991=\$ 2.31,1992=\$ 2.15,1993=\$ 2.57,1994=\$ 2.06,1995=\$ 2.95,1996=\$ 2.63,1997=\$ 2.57,1998=\$ 2.08$,
    1999=\$1.84, 2000=\$2.03, 2001=\$1.99, 2002=\$2.24
    Soybean Prices (\$/bu): 1987=\$5.62, 1988=\$7.40, 1989=\$5.63, 1990=\$5.75, 1991=\$5.42, 1992=\$5.39, 1993=\$6.44, 1994=\$5.48, 1995=\$6.57,1996=\$6.82,1997=\$6.86,1998=\$5.65, $1999=\$ 5.15,2000=\$ 5.12,2001=\$ 5.13,2002=\$ 5.41$ (In 1999, 2000, and 2001 the soybean LDP price was used.)

